**Doing** Bysiness

... China 2008

THE WORLD BANK GROUP



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### Doing Business in China 2008

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Copies of Doing Business 2008, Doing Business 2007: How to Reform, Doing Business in 2006: Creating Jobs, Doing Business in 2005: Removing Obstacles to Growth, and Doing Business in 2004: Understanding Regulation and other subnational studies may be obtained at http://www.doingbusiness.org.

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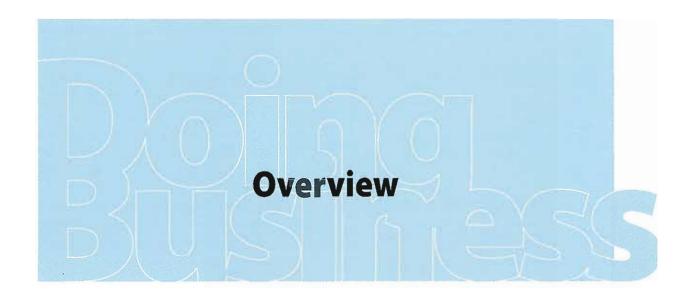
### **About the report**

Doing Business in China 2008 is the first in a series of reports which evaluate the local business regulatory environment and monitor progress on reforms undertaken by subnational governments in China. Quantitative indicators on business regulations and their enforcement were created for China's 26 capital cities and 4 centrally administered municipalities. Comparisons with the national results (as measured in Shanghai) and the rest of the world are based on the indicators in global Doing Business 2008.

Doing Business in China investigates the scope and manner of regulations that encourage business activity and those that constrain it. The indicators cover 4 areas of business regulation and their enforcement: starting a business, registering property, getting credit (creating and registering collateral) and enforcing contracts. These indicators were selected because they cover areas of provincial and municipal jurisdiction. Data will be collected and the report updated annually for 3 years. The Doing Business methodology and the

indicators have a limited and deliberately stylized scope in that they look only at a defined set of business regulations. While this approach is very useful in allowing cross-country and subnational comparisons, it is not meant to be a full reflection of the investment climate or the attractiveness of a locality to investment.

This project is the result of cooperation between the China Urban Competitiveness Report Group under the Chinese Academy of Social Sciences (CASS) and the Business Enabling Environment (BEE) advisory service team of the International Finance Corporation, World Bank Group. Based on the findings and dissemination of the report, further research and assistance for local governments' efforts to design and implement reforms is available.



For firms to flourish and generate wealth, they need an environment that is benevolent. This means not only having access to markets and infrastructure, but also a business-friendly "soft environment" wherein government policies and services are appropriate and efficient. Easing the process of opening a new business and obtaining licenses, having adequate protection of property rights and access to finance are all important. Transparent and efficient legal, administrative and tax systems are also ways that government can make Doing Business easier and more productive.

The private sector has become the driving force of China's economy. By the end of 2006, private businesses contributed about two-thirds of the country's GDP and half of its total tax revenue and provided some 75% of the jobs in urban areas. Provinces and cities around China have been competing fiercely to lure investors to operate businesses in their regions. Government officials have strong incentives to encourage entrepreneurship as their performance is often evaluated on the economic growth in the areas they administer. In China, subnational governments are responsible for enforcing the national laws and regulations issued by the central government and following

the country's macroeconomic and fiscal policies. Within this framework, they have a relatively high degree of autonomy to determine their own policies according to specific local conditions. Local regulators therefore can play a key role in setting the tone of a region's investment climate.

Following the model of subnational studies in a number of major emerging market countries including India, Mexico and Brazil, Doing Business in China measures the ways in which government regulations facilitate or restrict business activity. It captures variations in the enforcement of business regulations among the capital cities of China's 26 provincial level administrative divisions and 4 centrally administered municipalities in order to compare the ease of Doing Business across China. Using the global Doing Business methodology (see Data notes for details), the study measures 4 areas which are important indicators of a businessfriendly environment: the ease of (i) starting a business, (ii) registering property, (iii) getting credit (creating and registering collateral) and (iv) enforcing contracts. These areas are crucial to all businesses and are heavily influenced by local regulations. The 30 cities studied are grouped into 6 geographic regions:

Southeast Fuzhou (Fujian), Guangzhou (Guangdong),

Hangzhou (Zhejiang), Nanjing(Jiangsu),

Shanghai

**Bohai Bay** Beijing, Jinan (Shandong), Shijiazhuang

(Hebei),Tianjin

Northeast Changchun (Jilin), Harbin (Heilongjiang),

Shenyang (Liaoning)

**Central** Changsha (Hunan), Hefei (Anhui), Nanchang

(Jiangxi), Wuhan (Hubei), Zhengzhou

(Henan)

Southwest Chengdu (Sichuan), Chongqing, Guiyang

(Guizhou), Haikou (Hainan), Kunming (Yunnan),

Nanning (Guangxi)

Northwest Hohhot (Inner Mongolia), Lanzhou (Gansu),

Taiyan (Shanxi), Urumqi (Xinjiang), Xi'an (Shaanxi), Xining (Qinghai), Yinchuan

(Ningxia)

Doing Business does not tell the whole story. Its methodology and indicators have a limited and deliberately stylized scope in that they look only at a defined set of business regulations. In order to make the data comparable across cities and countries, a specific type of company - generally a limited liability company — is studied. While this approach is very useful in allowing cross-country and subnational comparisons, it is not meant to be a full reflection of the investment climate or the attractiveness of a country or region to investment. There are many other factors that influence investment decisions such as a country's proximity to large markets and its openness, the quality of its labor force and infrastructure services, social stability and the security of property from theft and looting, governance, macroeconomic conditions and the underlying strength of institutions. The report does not go into the specific issues that China has come across during the economic transition period, such as those related to access to land and monopolies, although these factors are also crucial to Doing Business. Still, a high ranking in the ease of Doing Business does mean that the government has created a regulatory environment conducive to operating a business. A high ranking does not necessarily mean that a government regulates businesses less, but rather that it does so in a way that imposes fewer costs and burdens.

## There is a clear variation across the country in terms of the ease of Doing Business

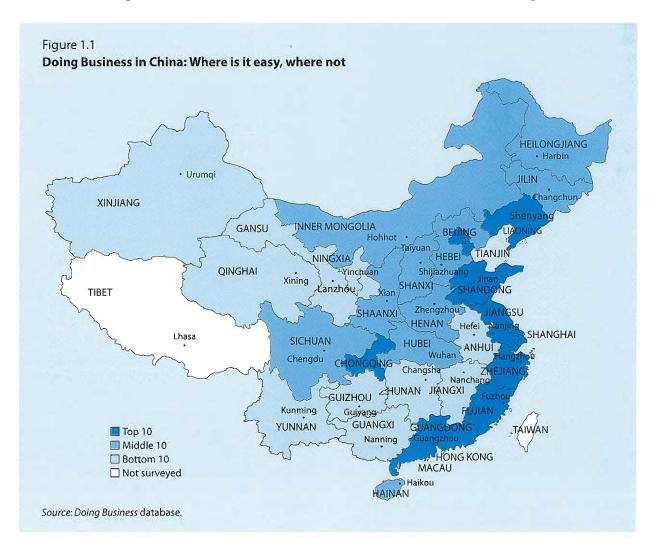
In China, although commercial activities are subject to a uniform regulatory system set by the central government, local officials have a large degree of discretion in terms of economic policy and the enforcement of national legislation. As a result, the capability and vision of local governments can influence, to a great extent, the local business climate. As measured by the 4 indicators in Doing Business in China, the coastal cities have the friendliest environments for Doing Business. Guangzhou is ranked best overall, followed by Nanjing, Shanghai, Hangzhou, Jinan, Fuzhou, Tianjin and Beijing. The cities with the most challenging environments tend to be those in western and central China (Figure 1.1). However, all the cities measured have at least one indicator which compares favorably with other surveyed cities.

Doing Business in China reinforces a number of other domestic and international surveys and studies including the World Bank Investment Climate Assessment of 120 cities<sup>4</sup> and the annual "Urban Competitiveness Report" by the Chinese Academy of Social Sciences. These studies also found that the investment climate varies widely across regions even though laws and regulations are basically the same throughout the country.

Detailed findings of each of the 4 indicators are discussed in the following chapters. Doing Business in China suggests that there is significant scope for reforms which can make a noticeable difference in the local climate for Doing Business. The growth of private enterprises in China over the past decade is testimony to progress in the business enabling environment. As this is the first subnational survey in the series, there is no means of measuring this progress. The results of this survey will, however, serve as a benchmark to measure progress in future years.

Starting a business: Starting a new business is a relatively complex process everywhere in China. In general, the numerous procedures and high initial capital threshold are the biggest stumbling blocks. Doing Business in China shows that there is considerable variation among China's cities in the ease of starting new businesses. This variation in performance is a result of the relative efficiency of local government implementation as the basic requirements are the same across the country. Local governments can simplify the business start-up process within a relatively short timeframe and with limited resources by consolidating approval procedures and making better information available to the public. In 2006 and early 2007, 10 provinces reported reforms in this regard.

Registering property: The process of registering land title and the ownership of buildings is mainly governed by local regulators. Doing Business in China found significant differences among localities in the number of procedures, time and cost required to complete the registration process. In Shanghai, where the registration process is the easiest, it takes 4 steps and 29 days. The same process, however, takes a dozen steps in some cities. That means firms have to deal with 3 times as many officials and processes as they do in Shanghai to get new building title. This means extra time and money to businesses. Simplifying the registration process requires a streamlined examination process and coordination among different government agencies including state and local tax, land and building administrations.



Eleven provinces made such improvements in 2006 and early 2007.

Getting credit: Obtaining credit tends to be a challenge for smaller businesses everywhere in the world. China is no exception. Small companies often lack the type of assets (land and buildings) that are required by banks to secure loans. Banks are often hesitant to accept collateral from smaller businesses, such as equipment or accounts receivable, because of inadequate legislation to protect their rights as creditors. Even if banks will accept such moveable assets, without an established system for registering these assets as collateral, it takes weeks or months before a firm can secure the loan. Although access to credit is basically a market function, the government can play an important role in facilitating a favorable environment for financing burgeoning firms. In 2006, China passed its first Property Law, clearing the legal hurdles for businesses to create security rights on movable assets such as inventory, accounts receivable and future assets. At the same time, 19 provinces are building and strengthening credit information systems and providing financial and policy support for business-oriented financing programs.

Enforcing contracts: The efficiency of courts in enforcing contracts varies significantly across the country although the laws and regulations are set at the national level. Solving an uncomplicated commercial dispute can take 230 days in southeast coastal cities but some 363 days in northeastern China. The variation rests in the relative efficiency of the local courts and information transparency. The good news is that local courts are actively reforming, propelled by Supreme Court mandates. In 2006 and early 2007, 13 provinces recorded efforts to improve court efficiency.

### Local governments are reforming

China has been active in reforming business regulations and upgrading regulatory efficiency over the past 3 decades. The pace is accelerating along

with the deepening of the country's integration into the global market. For the second year in a row, China ranked among the top 10 reformers in the world and is the top reformer in East Asia according to global Doing Business 2008. In 2006, 497 new laws and decrees went into effect including two pieces of landmark legislation: the Property Law and the Enterprise Bankruptcy Law.5 The latter extends the bankruptcy framework from stateowned enterprises to most private enterprises and gives secured creditors priority to the proceeds from collateral. At the same time, the central government has been pushing forward reforms of the regulatory system following the principles of "Administration According to Law".

Doing Business in China shows that a total of 53 reforms were launched at the local level from 2006 to early 2007. Shanghai, Zhejiang, Guangdong, Fujian, Ningxia, Henan, Beijing and Tianjin adopted changes in 3 out of the 4 areas studied by Doing Business in China. Chongqing was the top reformer, with improvements in all four. Only 3 provinces did not report any reforms that are relevant to the 4 indicators. Table 1.1 shows the reforms in business regulations surveyed by Doing Business in China during the period from 2006 until early 2007.

The experiences of the best performers provide a way for all cities to improve their own business environments. If best practices across all the indicators were present in a single city, then China as a whole would move up the global rankings from 83<sup>rd</sup> to 67<sup>th</sup> place.<sup>7</sup> (Table 1.2) But even among the best performers in China, there is room for improvement com-pared with the global top performers. Hangzhou can be proud of being among the top performers domestically in terms of starting a new business. It takes 12 procedures, 30 days and 5.7% of annual per capita income to start a business. But in Hong Kong (China), starting a new business requires only 5 procedures, 11 days and 3.1% of annual per capita income.

Good news/bad news: some inland provinces are catching up, but for those not reforming, the gap is widening.

In general, business regulations are better in the

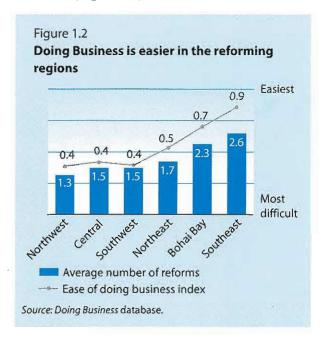
Table 1.1	
Who is refo	rming in China in 2006-2007
Province/	Starting a Registering Getting I

Province/ Municipality	Starting a business	Registering property	Getting credit	Enforcing contract
Anhui	3/	property	Credit	CONTRACT
Beijing	٧	V	1	-1
Chongqing	J		./	- /
	./	√ √	V	· /
Fujian Gansu	٧	٧	1	٧
		J	V /	
Guangdong	,	V	٧	٧
Guangxi	$\checkmark$			
Guizhou				
Hainan				
Hebei				
Heilongjiang	$\sqrt{}$		<b>√</b>	,
Henan		V	V	V
Hubei	$\sqrt{}$		$\checkmark$	
Hunan				
Inner Mongolia				√
Jiangsu				√ √
Jiangxi		$\checkmark$		$\checkmark$
Jilin				
Liaoning		$\sqrt{}$		
Ningxia	√		√	
Qinghai			<b>√</b>	1
Shaanxi			<b>√</b>	
Shandong		√.	√	
Shanghai	1		V	√
Shanxi		√		√
Sichuan			<b>√</b>	<b>√</b>
Tianjin	<b>√</b>	<b>√</b>	<b>V</b>	
Xinjiang		√	V	
Yunnan	V		1	
Zhejiang		V	1	√

Source: Doing Business in China, information is collected through a research of the published articles in media.

eastern coastal regions than in the western and central areas but there are exceptions. Chongqing and Chengdu, located in southwest China, are ranked number 10 and 13 respectively in the ease of Doing Business. Both cities are active in reform. Chongging simplified the property registration system by integrating land and building registration into one. In July 2007, Chengdu implemented a joint approval system for new businesses. The new system is expected to cut the number of procedures and shorten the approval time significantly.

The less developed areas remain, however, slower to reform. The southeast has introduced the greatest number of reforms, followed by the Bohai Bay region. Northwestern China lags behind the others with only 1.3 reforms per province — or less than half the number introduced in the more prosperous southeast (Figure 1.2).



### Why reform

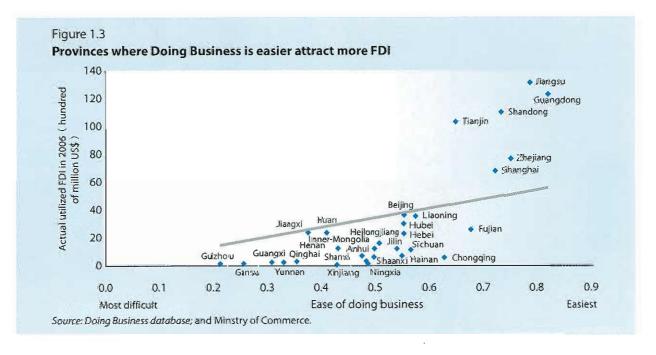
A favorable regulatory environment is good for all investors — both domestic and foreign. Doing Business in China looks at the environment from the perspective of domestic small and medium size firms. This is because these businesses are the major and sustained source of employment and contribution to local revenue. They are also essential for a stable supply chain which provides services and logistics support for bigger investors. Places that are good for domestic investors are also most attractive to foreign investors. As shown in Figure 1.3, the top-ranked areas in ease of Doing Business are the largest recipients of foreign direct investment.

Undertaking reforms can bring significant results to the less developed areas. By making their environments more business friendly, the less developed areas could see an increase in private sector growth. This would bring them closer to the success of the coastal areas. Payoffs from reform can be large. According to the global *Doing Business* report, countries that reform the most witness the highest equity returns and therefore are the most

attractive to investors. In Mexico, where reforms cut the time to establish a business from 58 days to 27, the number of registered businesses rose by nearly 6%, employment increased by 2.6% and prices fell by 1% on the back of an increase in competition from new entrants.<sup>8</sup> Numerous studies show that higher rankings on the ease of Doing Business are associated with more growth, more jobs and a smaller share of the economy in the informal sector.<sup>9</sup>

### What gets measured gets done

Remaining nationally and globally competitive takes more than adopting reforms that improve *Doing Business* rankings, but publishing comparative data on the ease of Doing Business can also inspire governments to greater levels of reform. Since the first global *Doing Business* report was published in 2003, the series has inspired or supported 113 reforms around the world with direct impact on the indicators. Some countries such as Egypt, Georgia and Nigeria, which were initially ranked low, have moved steadily up the ranks through targeted reform efforts. Climbing the ranks of the *Doing Business* indicators sends investors a positive signal and indicates that the



government is serious about improving operational efficiency.

The subnational adaptation of the model fosters competition among provinces and cities within countries and helps spread good practices. The tool becomes even more effective when it is used repeatedly to reveal changes resulting from reforms initiated by local governments over time. Reforms often go beyond those that improve Doing Business rankings. When the Philippines issued a decree to lower administrative fees, it covered all types of licenses and permits, not just those measured in Doing Business. The same thing

happened in China. The simplification of business start-up procedures in Hangzhou is part of an across-the-board campaign to simplify the local administrative approval system.

Clearly, improving some of the *Doing Business* indicators is dependent on changes in national policies and laws. However, the variation in performance among the cities reveals that local governments can get positive results within the existing national laws. Efforts focused on how laws and regulations are carried out can make a big difference. Local level implementation often matters most to businesses as it affects their daily operations.

Table 1.2 Best practices in China and globally

Indicators	Best practice in China	International ranking of best practice in China	Best practice in the world	
Cost to open a business	3.1	22	0	
(% of provincial GDP per capita)	Shanghai	22	Dermark	
Davis to anona business	28	79	2	
Days to open a business	Guangzhou	79	Australia	
Dro coduros to open	12		3	
Procedures to open a business	Hangzhou/Nanjing/	140	2 Australia/ Canada	
a business	Fuzhou		//doctrona/ carioda	
Procedures to	4	23	1	
register property	Shanghai	23	Norway/Sweden	
Dave to register property.	28	48	2	
Days to register property	Chongqing	40	Sweden/Thailand	
Cost to register property	3.1	52	0	
(% of property value)	Beijing	32	Saudi Arabia	
Days to create and	7	n.a.**	n.a.*	
register collateral	Fuzhou	II.a.	n.d.	
Cost to create and register	2.1	n.a.*		
collateral (% of loan value)	Nanjing	n.a.	n.a.	
	112	2	109	
Days to enforce contracts	Nanjing		New Zealand	
Cost to enforce contracts	9.0	8	5.5	
(% of claim value)	Shanghai	0	South Korea	

<sup>\*</sup> International comparative data are from Doing Business in 2008. "Enforcing contracts" data are from Doing Business in 2007: How to Reform. \*\* n. a. =not applicable. The time and cost of registering collateral were not reported in the global Doing Business study. Source: Doing Business database.

# Starting a business

"Start a company and be your own boss," a dream for many Chinese a decade ago, is coming true for more and more people today. These ambitious and innovative entrepreneurs are the driving force of the economy, helping many others in poverty move to prosperity. However, Chinese entrepreneurs may find that establishing a business in their home city is a lengthy and cumbersome process. Not only do they have to worry about location, capital and markets, they also need to deal with a maze of complex administrative screening procedures before they can start their businesses. On average, it takes 4-8 weeks to complete 14 steps before a domestic firm can open and operate. Often it takes more than one trip to complete each procedure. Many entrepreneurs simply pay more to hire "startup service agencies" to complete the formalities. This can double the cost of starting a business.

Efficient business entry procedures are important from an economy-wide perspective. International evidence shows that burdensome entry regulations do not increase the quality of products, make work safer or reduce pollution. Instead, they reduce the contribution of the private sector to the economy, push more people into the informal economy, increase consumer prices and fuel corruption. <sup>11</sup>

Business registration is the gateway through which

### What's measured 10

Measuring the ease of starting a business is one way to tell how friendly the business environment is to firms. This is important since the economy is competitive only when entrepreneurs with innovative ideas can enter the formal market without difficulty. Doing Business in China evaluates the ease of starting a business based on a survey investigating the procedures that a standard small to medium-size company needs to complete to start operations formally. These include obtaining all necessary permits and licenses and completing all required inscriptions, verifications and notifications with authorities. The time and cost required to complete each procedure under normal circumstances are calculated, as well as the minimum paid-in capital. It is assumed that all information is readily available to the entrepreneur, that there has been no prior contact with officials and that all government and non-government entities involved in the process function without corruption.

businesses enter the formal economy. In China, ex-ante approval and registration with the local State Administration of Industry and Commerce is required prior to starting a business. In recent

years, sectors that require prior approval have decreased and the process has become simpler and cheaper (Figure 2.1). But compared with most other countries, starting a business in China is still complicated, posing a significant hurdle for small firms. China ranks 135th globally in the ease of starting a business. 12

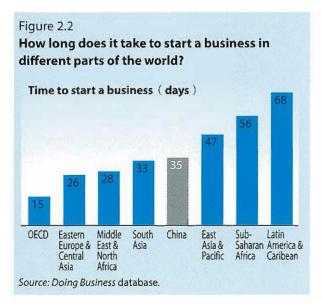
It takes more steps in China than the international average to establish a new firm, although the average time is not high (Figure 2.2). The minimum capital requirement for new companies is also high in China, equal to about 1.9 times the country's per capita income. Even the best performer in China — Hangzhou (12 procedures, 30 days and a cost of 5.7% of local per capita income) — falls behind 116 economies out of 178 economies measured. There are no minimum capital requirements for starting a business in 75 economies.

Although the procedures to legally open a business are regulated at the national level, the method of implementation is set at the local government level. Therefore, as with the other indicators, there is wide variation across China in the ease of starting a business. In general, starting a new business is more efficient in the coastal areas than in the less developed western areas (Figure 2.3). It takes an

Figure 2.1 History of China's business entry system



Source: China State Administration of Industry and Commerce (www. saic. gov. cn).





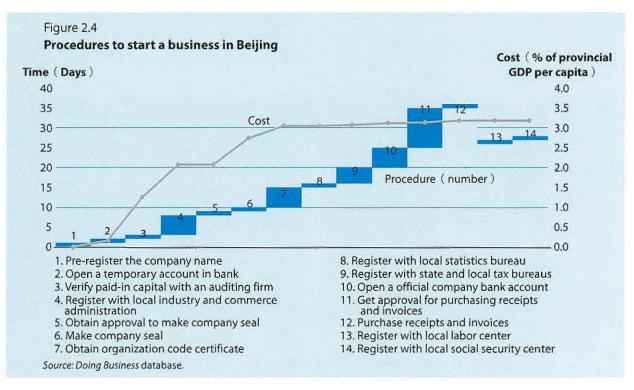
average of 33 days to establish a business in the southeast and 38 days in the Bohai Bay area. But in the northwestern part of the country, this process takes on average 49 days.

According to national regulations, setting up a new business requires 14 procedures (Figure 2.4). The process involves at least 10 institutions, including various government authorities and agencies, police, banks and seal-making shops. Cities may have different processing procedures, depending on how the local administrative institutions are established. For example, some cities such as Hangzhou, Nanjing and Fuzhou have established administrative centers to provide a one-stop service for getting approval from the Administration of Industry and Commerce, taxation registration and the issuance of an organization code certificate from the quality supervision authority. This has reduced the actual number of steps to 12. Other places such as Guangzhou, Shanghai, Zhengzhou and Haikou have eliminated steps by allowing joint registration for state and local taxes. Procedures related to capital verification and business registration are the

most time consuming. The most efficient city is Guangzhou where it takes 28 days to complete the process to start a limited liability company. In Yinchuan and Taiyuan, entrepreneurs have to spend 55 days on average, or nearly a month longer (Figure 2.5).

New businesses may need to obtain up to a dozen permits before they can apply for legal entity registration depending on their line of business. To start a new restaurant, the owner has to obtain permits of public security, health and hygiene, urban planning, environment and commerce prior to operation. This process, which is not directly surveyed by Doing Business in China, can take 3 to 6 months.

Initial taxpayer registration is another component of the business start-up process. Tax administration has separate national and local level organizations.<sup>13</sup> Enterprises must go to both taxation organizations to file and pay their taxes. Those which need to pay VAT need to purchase VAT invoices at the national tax offices, while business taxpayers buy their invoices at the local tax offices. 14 Although



electronic services are becoming increasingly available, firms still need to visit tax offices in person as electronic signatures are not yet accepted.

With the exception of capital requirements, China has lower up fees than the average of all other regions in the world except OECD countries about 11% of the country's annual per capita income. Because many of the fees related to starting a business are set under national standards, high-income areas naturally have a lower rate when measured as a percentage of local per capita income. This means that it is relatively more expensive for entrepreneurs to start a business in the lower income regions. Shanghai has the lowest rate of cost of 3.1%, whereas the highest is in Guiyang, at 26.6% (Figure 2.6).

Capital requirements are particularly onerous for

Figure 2.5 Guangzhou, the fastest place to start a business Time (Days) 41 days—average Guangzhou of 30 cities Hangzhou 5 fastest Nanjing Jinan Chengdu Hohhot Guiyang 5 slowest Xining Taiyuan Yinchuan Source: Doing Business database.

small companies. While these were established in China as a means of protecting the rights of investors and consumers, this function could be better served by a well-functioning credit information system. Although the amended Corporate Law which became effective in 2006 reduced the minimum amount of registered capital from RMB100,000-300,000 to RMB30,000, the threshold is still 3 times greater than annual per capita income in central China. Furthermore, according to current law, when shareholders pay in their capital, they have to hire an eligible audit firm to verify and issue a letter of capital verification. The letter is mandatory for business and tax registration. This procedure accounts for nearly half of total expenses and 18% of total time of starting a business. Commercial banks which are willing to open up accounts to hold capital deposits for small businesses are often difficult to find and those that do may charge high account management fees.15



### Box 2.1. Making it easier to start a business

Local governments are taking steps to standardize approval procedures, cut the number of pre-approval licenses and improve administrative efficiency. One method is the establishment of one-stop administrative centers. As of 2006, more than 4200 such centers were established across the country. Instead of traveling to separate government agencies around the city, applicants can visit the agencies at respective counters in the service center. Online registration is also catching on. Nearly 40% of new businesses in Beijing's Haidian, Chaoyang and Huairou districts processed their registrations on-line. Similar web-based services are available in Guangdong Province.

Most one-stop shops simply assemble the regulating departments in the same place but have been unable to coordinate functions and forms. Entrepreneurs still must submit the same documents to different authorities for separate approvals. In Harbin and Suzhou, however, a "one form system" has been introduced. Applicants submit one application form and one set of supporting documents to the industry and commerce administration, which forwards the package to various state and local taxation authorities, quality supervision and the quarantine bureau. This practice not only saves time for applicants but also reduces the workload of government staff who no longer have to retype information.

As the laws governing business entry are formulated by the national legislature, local authorities cannot alter the basic procedures but can make a big difference by consolidating steps. Joint approval is one of the best initiatives under the existing legal framework. It is more efficient than on-line registration and one-form application. In Chengdu, newly established joint-approval counters distribute the applications to the administrative and regulatory authorities for review. Approvals are then collected and returned to the applicant in one go. Applicants submit their documents once at the counter and receive approval generally within 24 hours, as opposed to a week long process in the past. It is estimated that the new process may save entrepreneurs RMB23. 7 million a year. <sup>16</sup>

Tianjin, Wuhan and Chongqing introduced a "silence is consent" system whereby applications are deemed approved if the authorities do not reject the application within a deadline. Shanghai Pudong District, Hangzhou and Nanjing launched a "Notification and Pledge system". Instead of waiting for months for all pre-registration approvals, entrepreneurs only need to submit a statement pledging that they meet all requirements. Within 7 to 10 days, the applicant receives a permit with which to apply for a business license with the industry and commerce administration.

Sources: Chengdu Municipal Government; media sources.

### What to Reform

Reforms to simplify business registration procedures help create existing new businesses and encourage existing businesses to join the formal sector. In Mexico, after the time to register a business was cut from 58 to 27 days in 2005, the number of registered businesses rose by nearly 6%.<sup>17</sup> This experience is especially relevant for the governments in China's western areas looking for ways to catch up with the coastal regions. Even

within the existing national framework, local governments can make it much easier and less costly to start-up businesses. Those that do will improve the environment for new investment and job creation.

Unify administrative procedures and introduce "single filing" and "joint approval". In most cities, there is no computerized network that connects different government authorities so applicants have to repeatedly file the same

information. Each procedure creates an "interaction point" with officials which costs businesses time and money. Even without changing the existing legal framework, local governments can ease business startup by consolidating approval procedures, reducing the number of application trips and simplifying documentation. Local governments can also reform the application workflow, consolidate administrative resources, establish joint-approval systems and set up data networks that are shared among relevant departments. The service quality can also be improved through skills development and training. Sichuan and Zhejiang have led the way in this regard and can provide a model for other areas interested in reform.

### Simplify registered capital requirements.

China's mandatory requirement for registered capital and its verification at the time of business

registration is intended to protect shareholders and prevent fraud. But international experiences suggest that such regulations are burdensome for many law-abiding companies and are not particularly effective in preventing fraud. Consideration could be given to the timing and sequencing of reforms related to the minimum capital requirement and the auditing requirement on initially paid-in capital for most businesses. Instead, a well-functioning credit information system could help investors determine a company's risk level.

Simplify tax registration procedures. Simplifying initial taxpayer registration can make it easier to start new businesses. To date, less than one-third of cities studied in this report have introduced a single filing for local and national taxes. Among those that have, Shanghai, Nanjing, Fuzhou and Zhengzhou provide good examples for other local governments to follow.

### Box 2.2. Reform of Hangzhou's Licensing System

Since 2000, Hangzhou has implemented 3 rounds of administrative reforms reducing the number of business activities that are subject to administrative approval from 3200 to 389. In order to upgrade efficiency and service quality, Hangzhou municipal authorities issued a statute mandating that all government authorities make public the details of administrative procedures, documents, application procedures and time requirements for business approvals. Each department was asked to set up a single window to handle applications. At the core of the second round of administrative reform, Hangzhou Municipal Administration of Industry and Commerce launched a joint approval process for business registration which connected 17 sub-bureaus and 96 executive offices through a computer network.

Hangzhou's administrative reform process was challenging because it reshuffled the interest of various governmental departments. A reform team led by municipal government leaders was put in place to take charge of the design and implementation of the reform. The major difficulty it encountered was to define the items that needed licensing. Some government departments, hesitant to lose their authority to issue licenses, tried to withhold information from the team. To deal with such obstacles, the team took several steps. First, it recruited internal experts from each department into the team. Second, it set up online forums on the government website where citizens and firms could provide views on administrative bottlenecks. Third, the power of the market and media were used to influence decision-making. Municipal leaders took an active role in winning over opposition.

The city also actively promoted reform of licensing for private investment. As of 2003, Hangzhou replaced the administrative licensing of private investment with registration. As a result, obtaining approval to develop a product line now takes only minutes rather than a minimum of 3 weeks under the old system.

Source: "Investment Climate Policy Reform in Hangzhou: A Case Study", State Information Center (2006).

# Registering property

"Those who have permanent property have permanent confidence," wrote an ancient Chinese philosopher. Land and buildings account for between half and three-quarters of the wealth in most countries. Entrepreneurs with formal property title can take out mortgages on their homes, land or buildings to fund their businesses. In China, all urban land is owned by the State, but the right to use land and the buildings on it is registered and traded. More than 80% of all loans are secured by land use rights or building ownership.

Registering real property is mainly the responsibility of the land and real estate authorities at the local level. Taxes and fees generated by property transfers and registration are one of the primary sources of revenue for local governments. Registration procedures are governed at the national level by the newly published Property Law, Law on Urban Real Estate Administration and the Regulations on the Administration of the Registration of Urban House Title issued by the Ministry of Construction. Within the framework of these decrees, however, local governments have the latitude to set specific requirements on procedures and documentation for property registration.

Throughout the process of registration, reviews and inspections take place. Authorities verify the

### What's measured 19

Securing rights to property through registration strengthens incentives to invest and facilitates commerce. With formal property titles, entrepreneurs can obtain mortgages on their homes or land and start businesses. Doing Business in China measures the ease of registering property based on a standard case of an entrepreneur who wants to purchase a warehouse building in an urban area. It is assumed that the property is already registered and free of title dispute. The data cover the full sequence of procedures necessary to transfer the property title from the seller to the buyer. Based on the responses from local property lawyers and officials, 3 indicators are constructed: number of procedures to register property; time to register property (in calendar days); and official costs to register property (as a percentage of the property value).

authenticity of a property's location, area, boundaries and title, as well as the legitimacy of the creation, transfer or termination of property title. Issuance and registration only happen after the local reviewing authorities determine that all requirements are met. The entire review process can be long and laborious. On average, the purchase of a relatively small

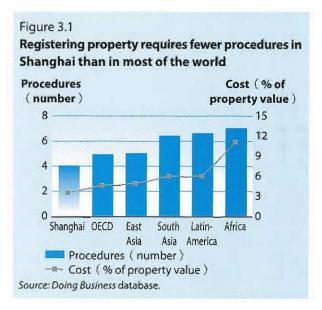
warehouse requires 9 separate procedures and 52 days to complete. By the time the new title is registered, it has cost the entrepreneur about 5.2% of the property value. As shown in Figures 3.1 and 3.2, however, there is a wide variation across China. In Shanghai, registering a property is the easiest - equivalent to the experience in Canada which ranked 28th in the world. However, cities with the least efficient processes would rank near the bottom among the 178 economies measured in the global Doing Business.

### Procedures and time

Source: Doing Business database.

Doing Business in China indicates that the variation among cities is a result of local practices and procedures. Some cities require as many as 12 procedures while the best performers require only 4. Except in a few cities, registration of building title and land use rights are separate procedures. Requirements for surveying, mapping and appraising a piece of property also differ across the country. In the most efficient cities, businesses can choose an external agent to undertake these functions. In contrast, many others allow only internal or government-designated service providers. Prior to reforms introduced in 2005, Zhengzhou, with a population of 3 million,

had only a single survey and mapping team that was authorized to provide survey documents. Businesses had to reserve an appointment 2 months in advance and then wait another 2-3 months to receive the results necessary to register their building title. By introducing reforms to allow commercial survey firms to enter the market, it now only takes 1-2 weeks to complete the building survey. In Shanghai and Hangzhou, things have been made even easier. Neither city requires new survey documents to register a





second-hand building if the original survey is provided. The way to get the best results overall is for cities to both introduce efficiency saving measures and decrease the number of procedures (Table 3.1).

### Costs

Taxes related to the transfer and registration of property include the deed tax, business tax and surcharges, individual income tax, stamp duty and the value added tax on land. In addition, administrative fees are collected for searching and printing records, appraisals, surveys and mapping and transaction handling, among others. The proliferation of fees adds to the costs and complexities of registering property. These taxes and fees are often collected by different authorities and paid separately. As a result, buyers have to make multiple visits to tax authorities, banks and real estate administrative authorities. A more efficient practice is for the relevant authorities, including the building, land, treasury and tax authorities, to set up joint centers where all functions can be undertaken in a single place at different windows or counters. Shanghai, Guangzhou and Fuzhou have all instituted such a system.

Overall, the property registration process in the

eastern coastal regions is faster, more efficient and more transparent than other regions. It takes, on average, 36 days to complete 7 procedures to register a property in the southeast. Central areas have the most complex registration process, requiring an average of 10 procedures. Southwest China is the slowest place to register property and also the most expensive. It takes on average 59 days and costs 6.8% of the transaction value compared to 3.9% in the southeast (Figure 3.3).



Shanghai	Days	Nanning	Days
1. Submit title registration application with	26	1. Check property records	1
the single window		2. Surveying and mapping	1
2. File and pay taxes at the Fiscal Window	1	3. Property evaluation	5
3. Pay registration fees	1	4. Submit title transfer application	- 1
4. Obtain title certification for both land and	1	5. File for deed tax	1
building		6. Pay deed tax	1
		7. File application documents	26
		8. Pay taxes and fees	1
		9. Obtain building title certificate	1
		10. Apply for the land use right certificate	26
		11. Pay land transaction fees	1
		12. Obtain the land use right certificate	1

### What to reform

In 2000, the Ministry of Construction issued guidance to local governments to simplify the review and approval processes using measures such as integrating the administration of property transaction and titling registration, setting time limits and standardizing documents. Tax Administration also advocates the practice that national taxes and local taxes incurred in the real estate transaction are filed and paid jointly. But implementation has not been uniform across all areas. A number of localities, particularly those in the southwest, central and northwest areas, could improve their business environment by taking steps to make their property registration system less fragmented and cumbersome. Best practices within China and international experience show the way.

Integrate the registration of transactions with the registration of title/ownership. In the 1980s when China's real estate market was first established, two different authorities handled registration of property sales and new or transferred titles. While most localities have recognized the excessive time and cost implicit in such an arrangement, others have been slower to reform. All local governments would benefit from establishing a single window where both functions could be handled together.

### Unify administration for land and buildings.

Presently, most municipalities have two administrations that separately process and issue title certificates for building and land. This practice causes inefficiency and may increase the opportunities for informal payments. Because land title registration is not strictly enforced everywhere, buildings can be traded without a land certificate which has led to fraud cases. Most localities would benefit from integrating the local land and building administration departments into one body with the authority to issue a single property title certificate. To date, 5 cities-Shanghai, Tianjin,

Guangzhou, Xiamen and Chongqing - have adopted a single certificate for building and land, making these cities significantly more efficient and less expensive than the national average. Fuzhou implemented a similar process in which both certificates are issued jointly, cutting in half the time taken for review and approval.

### Make information more accessible to applicants.

A transparent registration system with accessible information makes it easier for applicants to comply with the rules, including the payment of fees and taxes. Currently, most offices provide registration guides, but there is a large variation in the quality and comprehensiveness of information. Shanghai is one of the best in this regard. A standard application form and instruction sheet for customers is provided for free at district/ county real estate trading centers. Forms and the corresponding notification sheets are color-coded according to purpose, making it easier for applicants and processing staff. Ambiguous wording often seen in government regulations, such as "other documents that need to be submitted", has been removed. Telephone numbers for customer service are printed on the forms to ensure that a speedy and transparent process is followed.

### Simplify taxes and fees for real estate transactions.

Business environments are improved when authorities preserve a stable and consistent policy and keep the process by which fees are paid simple and transparent. Xiamen (Fujian) sets a good example. The Xiamen Real Estate Registration Center has been entrusted by the tax bureau to collect all taxes and fees related to real estate transfers and registrations. The applicant makes a lump-sum payment at the cashier window and gets a single payment receipt with which the applicant can receive the land title certificate and building title certificate. The Center's staff then has the responsibility of dividing up the payment and transferring it to the relevant government departments.



Mr.Liu owns a garment factory in Heilongjiang. He urgently needed a loan to purchase cloth to fulfill an overseas order. As he had only his factory machinery to offer as collateral, the bank denied his application. Finally, he found a local credit guarantee company which was willing to accept machinery as collateral. It took 3 months to go through the requirements to complete the process of registering this collateral with the local Administration of Industry and Commerce and get bank approval. By the time Mr. Liu finally got his loan, he had lost the order to has competitor.

Capital is essential for all firms. Businesses often need credit for working capital and for investment. Smaller businesses normally find access to loans easiest in countries where laws (i) allow different types of assets to be used as collateral, (ii) provide for a unified registry of secured assets and (iii) permit out-of-court enforcement of collateral agreements.<sup>22</sup> A transparent and coherent legal framework for secured transactions can also improve access to affordable credit.

Accessing credit remains a significant obstacle for Chinese firms although efforts are underway to improve the situation. As of end 2006, smaller businesses which contributed some 60% of China's GDP, accounted for only 15% of outstanding credit.<sup>23</sup>

### What's measured20

Firms' ability to obtain credit easily is a key indicator of a favorable business environment. Getting a loan often requires that a business provide collateral that is registered and secured. Because collateralized loans are less risky for lenders, the borrower benefits from larger loans, lower interest rates and longer repayment periods. *Doing Business in China* measures the time and cost for a firm to create and register the collateral necessary for obtaining credit. It uses a standardized case in which a company applies for a loan to finance the purchase of manufacturing equipment, with the bank securing a mortgage on the equipment.<sup>21</sup>

Similarly, a 2003 World Bank survey on China's investment climate reported that small and medium size businesses in China received 12% of their working capital from banks. The corresponding figures are 21% in Malaysia, 24% in Indonesia and 26% in South Korea and Thailand.<sup>24</sup>

One of the major reasons for the reluctance of banks to lend to small business is that these firms usually lack the immoveable assets (buildings and land) which Chinese banks prefer as collateral. As in many countries, about half of the assets held by smaller firms in China consist of "movable assets" such as equipment and machinery, accounts receivable and inventory. These assets are riskier as collateral since the creditor may not be able to make a claim against them in case of default, either because the lien cannot be properly registered or because it may be difficult to take possession of the asset.

Registration of collateral is essential to secure the rights of the creditor and to assure that no one else has a priority lien. Overall, registration of assets is relatively complex in China. Depending on the type of asset, registration may be with one of a dozen agencies. Registration of moveable assets is particularly complicated with 9 agencies involved. This fragmented registration administration can result in the multiple registration of the same asset which makes the asset unsecured as far as the creditor is concerned. The lack of a computerized. geographically unified registry also increases time and transaction costs.

Moreover, even if the loan is secured, under the existing legal framework the secured creditor cannot take possession and dispose of the collateral without the debtor's permission. As a result, more than two-thirds of claims have to be handled through the court. Of these, about half take over 2 years to resolve.25

In addition to a system for registering collateral, a credit rating and information system is another effective way to help companies obtain credit. With more information on borrowers, the risks for lenders are lowered and firms in good standing can obtain credit at less cost and with less emphasis on collateral. Since 1997, China's central bank has led efforts to build such a system with the support of commercial banks. The credit information system comprises a nationwide unified database of basic credit information for companies and individuals. As of May 2007, the

system held credit records of 11.6 million firms and 560 million individuals.26

As with the other Doing Business in China indicators, the situation related to the efficiency of obtaining credit is different across the country (Figure 4.1). In coastal cities such as Nanjing and Guangzhou, firms find it relatively easy to obtain credit using moveable assets such as manufacturing equipment. Registering recognized collateral takes less than 2 weeks in the Southeast and Bohai Bay areas. However, it takes between 3-7 weeks in the interior cities. The more efficient areas also have lower costs. Firms in the Southeast pay 2.5% of the loan value in borrowing costs excluding interest, while those in the Southwest face rates of 4.7%. (Table 4.1) Not surprisingly, compared with most coastal cities, fewer small firms are able to access formal credit and more need to make informal payments in order to obtain loans.<sup>27</sup>

Despite these regional differences, obtaining credit across China is being made easier thanks to a landmark Property Law effective as of October 2007. This national law explicitly allows businesses to use a range of assets as collateral including existing and subsequently acquired assets, raw materials, finished products and accounts receivable. It simultaneously improves

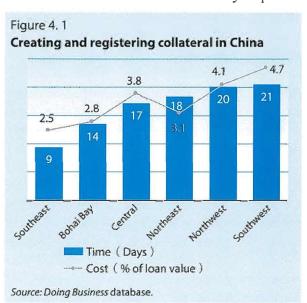


Table 4. 1	
Creating and registering collateral,	where it is easy, where not

Top 10	Rank	Middle 10	Rank	Bottom 10	Rank
Fuzhou	1	Chengdu	11	Nanchang	21
Nanjing	2	Hefei	12	Lanzhou	22
Guangzhou	3	Taiyuan	13	Urumqi	23
Shanghai	4	Shenyang	14	Xi'an	24
Jinan	5	Wuhan	15	Yinchuan	25
Beijing	6	Hohhot	16	Chongqing	26
Tianjin	7	Zhengzhou	17	Guiyang	27
Hangzhou	8	Changsha	18	Haikou	28
Shijiazhuang	9	Changchun	19	Kunming	29
Harbin	10	Xining	20	Nanning	30

Note: Cities are ranked according to their scores in the ease of getting credit index. Source: Doing Business database.

creditors' rights by allowing them to ask the court to auction off secured assets without going through cumbersome court procedures. It is expected that the new law will greatly lower the time and cost associated with enforcement of creditors' rights. This, in turn, will make banks much more willing to lend. A similar reform in Slovakia in 2002 helped increase credit to the private sector by 10%, with more than 70% of all new business credit secured by movable assets and accounts receivable. <sup>28</sup>

While businesses and banks have high expectations for improvement under the newly published Property Law, the impact will not be clear until after the Supreme Court has published a detailed judicial interpretation and the needed institutional framework to implement the law is completed and put in place. <sup>29</sup> In addition, a long-standing bias of the banks and financial markets to lend to state-owned enterprises over private businesses will still need to be addressed.

### What to reform

In addition to the implementation of the Property Law, other efforts can help speed up reform and improve the situation across the country particularly in the under-performing areas.

Establish a nationwide unified security registration for movable assets. A unified registration system for movable assets would make getting credit easier. A well-functioning system could connect different regions and ideally would allow for an online information search. As a first step in this direction, the People's Bank of China issued a

statute in September 2007 to guide the registration of accounts receivable to be used as security. This will be supported by an on-line registration system which was introduced in October 2007 and already had many thousands of entries in its first month of operation.

Enable out-of-court enforcement. Creditors tend to lend more willingly if disputes can be settled out of court since the involvement of courts inevitably leads to higher costs and lengthier processes. Therefore, creditors need more discretion to possess and dispose secured assets without having to go to court. Designing and

implementing a well-functioning system for out of court enforcement can cut enforcement time by three-quarters on average.<sup>30</sup> Summary proceedings for small claims can also help resolve cases more quickly when they do go to court. When India introduced summary proceedings in 2004, the time to enforce collateral fell from more than 9 years to as little as 6 months.<sup>31</sup>

Facilitate a favorable financial environment for local businesses. Improving access to credit for

private businesses is not only about reform of national laws and institutions. Local governments can play an active role as well. By working with business associations and other intermediaries, local government agencies can support the training of financial practitioners to enhance standards of service and their ability to innovate. Government entities should also refrain from practices which interfere in the commercial lending decisions of banks.

## Enforcing contracts

"No matter how right you are, forget about entering the court if you don't have money," says a Chinese proverb. Going to court has long been regarded as expensive and unpleasant. But things are changing. Enforcing a contract in court is no longer rare in China and the rule of law is increasingly seen as a way of safeguarding business interests. Nevertheless, like many other places in the world, going to court to resolve disputes can be a lengthy process. The problem is particularly acute with regard to the enforcement of judgments.

Doing Business 2007 reported that using litigation to resolve a normal commercial dispute in Shanghai, the largest city in China, took 31 steps, 292 days and cost 26.8% of the claim value.<sup>33</sup> These results put China 63<sup>rd</sup> in the world in the ease of enforcing a contract through the court system.<sup>34</sup> The ranking compares well with most developing economies but falls behind the top global performers. In the top 20 economies with the easiest contract enforcement process, it takes on average 21 procedures, 248 days and 10% of the claim value to enforce a contract.

The gap in cost between China and other leading economies is expected to shrink significantly with the implementation of a national decree passed in April 2007 which reduced the overall level of litigation fees charged by courts. The decree cuts

### What's measured32

Where contract enforcement is efficient, businesses are more likely to engage with new borrowers or customers. *Doing Business in China* measures the efficiency of the judicial system in enforcing contracts by following a hypothetical dispute related to a commercial sale through local courts. The data are collected through a study of the civil procedure codes and other court regulations as well as surveys completed by local litigation lawyers. Two indicators are developed to measure the efficiency of contract enforcement:

- Time: including the number of days from the time the plaintiff files the lawsuit in court until the time of payment. This measure includes both the days on which actions take place and the waiting period between actions.
- Cost: including the official cost of going through court procedures, expressed as a percentage of the claim value. The cost includes court costs, enforcement costs and attorney fees.

the minimum rate from 4% of the claim value to 2.5%. Courts are forbidden from collecting random or informal fees under the item of "other litigation fees". To encourage settlement out of court, fees are halved if a case is settled through mediation. In addition, the applicant need not pay fees until

the judgment is enforced. The court no longer collects notification, appraisal and auction fees. The implication of this decree should result in the harmonization of court costs across regions, making them more transparent and more affordable nationwide. It is estimated that this measure will lower litigation costs by RMB8 billion annually.35

The efficiency of the litigation system varies significantly across China. As with other indicators studied by Doing Business in China, coastal areas on average perform better than other areas. It takes an average of 230 days to enforce a contract in courts in the southeast. The same process takes 363 days in the northeast. The southeast also has the lowest cost ratio for enforcing a contract in court at an average of 11.5% of the value of the claim. Bohai Bay follows at 13.8% of the claim value. The highest costs are found in the central areas, where costs are on average 29. 9% of claim value (Figure 5.1). But there are a number of interior cities, such as Chongqing and Xi'an, which perform quite well. Both are among the top 10 surveyed cities (Table 5.1).

Perceptions of fairness and the efficiency of court procedures go hand in hand. Unsurprisingly, when there are a larger number of procedures, it takes longer and costs more to resolve a dispute in court. This in turn lowers the confidence of litigants in the court procedures overall. Studies by both the Chinese Academy of Social Sciences and the World

Bank indicate that the southeast and Bohai Bay areas, which have the most efficient court systems in the country in terms of time, are also perceived as the most fair as measured by investors' confidence in court protection of their rights and property as well as the rate of contract compliance. Northwest and southwest China rank lowest in terms of both efficiency and perceived fairness of the courts.<sup>36</sup>

An effective way to reduce litigation time is to use summary or expedited procedures where this is possible under the law. Following certain criteria. the court determines whether or not a case falls within the jurisdiction for expedited processing.

Figure 5.1 Enforce a contract in court — a regional comparison 363 346 342 312 230 BohaiBay Morthwest Northeast Time (Days) Cost (% of claim value) Source: Doing Business database.

Table 5.1 Enforcing a contract in China, where it is the easiest

Top 10	Rank	Middle 10	Rank	Bottom 10	Rank
Guangzhou	1	Haikou	11	Nanning	21
Nanjing	2	Fuzhou	12	Urumqi	22
Hangzhou	3	Yinchuan	13	Chengdu	23
Shanghai	4	Shijiazhuang	14	Guiyang	24
Jinan	5	Nanchang	15	Changchun	25
Tianjin	6	Zhengzhou	16	Hefei	26
Xi'an	7	Wuhan	17	Changsha	27
Chongqing	8	Taiyuan	18	Xining	28
Beijing	9	Hohhot	19	Kunming	29
Shenyang	10	Harbin	20	Lanzhou	30

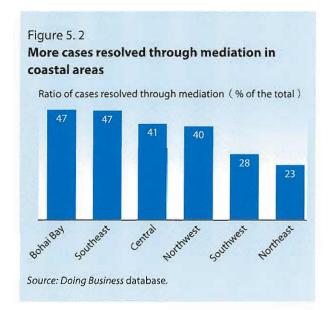
Note: Cities are grouped according to their ranking in the ease of enforcing contract. Source: Doing Business database.

According to the law, summary procedure is subject to a statutory time limit that is only half as long as the normal procedure. A court in Chongqing cut the average litigation time (excluding enforcement of judgment) to about 40 days from 120 days by adopting the summary procedures.<sup>37</sup>

### Mediation

Mediation offers an important alternative to resolving commercial disputes. Chinese courts routinely mediate.<sup>38</sup> Of all the civil cases resolved in 2006, 30.4% were resolved through mediation.<sup>39</sup> Mediation is used most often in the southeast and Bohai Bay areas, accounting for about 47% of all filed cases in these areas. The highest percentage of mediation cases, 60%, is in Nanjing, Fuzhou and Tianjin. In the northeast and southwest cities, only about one-quarter of all cases are settled through mediation (Figure 5.2). These statistics help explain why the coastal regions score better on the ease of contract enforcement.

Where mediation is used to the maximum extent possible, court time is significantly reduced. This was evident when Guangdong Province introduced mediation in courts early in 2007. In Foshan City, the average processing time for a civil case in a district court is 5.2 days. 12% of cases in Foshan are resolved on the same day that the case is filed.



About 78% of the cases are resolved after only one attempt to mediate. The mediation mechanism introduced in Chaoyang District Court of Beijing has led to a decrease in the number of cases for 21 consecutive years.

### **Enforcement of Judgment**

It took Mr. Zhang, a small business owner in Jilin Province, 3 years and RMB50,000 to resolve a case involving a claim of RMB100,000. In the end, the court ruling could not be enforced as the party at fault disappeared. The experience of Mr. Zhang is not unique. Enforcement of judgment is the last and the most critical procedure in the litigation process. According to Doing Business in China, the enforcement of judgment accounts for nearly half of the total time in the litigation process. The procedure is even more difficult if the judgment needs to be executed outside the jurisdiction of the court. In 1995, a company in Henan Province sued a firm in Hubei Province for RMB1.6 million in unpaid debt. The court ruled in favor of the plaintiff, and an execution of judgment procedure was initiated. Over the following 10 years, 3 groups of execution staff traveled to Hubei more than 100 times but could only recover less than 10% of the claim. As a result, the company in Henan was on the verge of bankruptcy. According to statistics from the Supreme Court, among the civil cases with effective rulings in 2006, nearly half had not been enforced by year end. 40

Studies on the effect of reforms find that when contracts can be enforced quickly and cheaply, small businesses do better. 41 Reform of the judicial system has been one of the key tasks in the process of China's transition toward a market economy. Almost all grass-roots courts in China have established case management systems and mechanisms to settle cases within a prescribed timeframe. 42 To avoid delays, courts are required to regularly examine pending cases and reduce inactive cases. Statutory time limits are enforced in every procedure of the litigation process. Courts

have also been using IT to improve information disclosure. The public can access court websites to obtain documents such as hearing notices, court orders and other general information.

By the end of 2006, more than two-thirds of the interim and grass-roots courts had set up "one-stop centers" which provide a series of counters for dealing with different aspects of the legal process from case filing, legal consultation, receiving and forwarding litigation documents to collecting fees and mediation. Zhejiang Province and Shanghai have taken the lead in implementing this practice. Over 6500 courts have established "direct filing" systems where certain types of cases are

automatically accepted and go to adjudication. Such a practice is particularly useful to claimants from rural areas who previously had to make several long trips to be present at court in the cities.

However, many Chinese courts are still facing major challenges when trying to enforce judgments outside the court's jurisdiction. In addition, sporadic cases of judicial corruption have undermined public trust in the credibility and impartiality of the court system as demonstrated by a large number of xinfang cases (petitions through letters and visits) with government departments contesting court rulings. 43

### What to reform

The less efficient areas would benefit most from reforms. Innovations and reforms introduced in many parts of China provide an example of how time and costs can be lowered through improved procedures. Experiences elsewhere in the world also provide useful examples of how to improve the resolution of commercial disputes so as to improve the business environment.

Widen the use of summary procedure. In cases concerning small claims, the use of summary procedures can substantially reduce the time and cost of litigation. Under existing law, summary procedures can only be used at the grass-roots courts. Only judges can decide whether or not a case can go through a summary procedure and only in cases with "clear facts, distinct liabilities and rights and insignificant disputes". Amending this to allow more flexible interpretation and the possibility for parties to explicitly agree on using the summary procedure upfront could enable more cases to be resolved quickly.

Simplify filing and litigation procedures. Filing a court case can be made simpler and less expensive by simplifying paperwork and formalities. "Direct filing" is one such method. While the new law significantly lowers the level of court fees, further progress will be made in limiting the ability of some courts to levy irregular fees by putting in place procedures to make court fees more transparent.

### Continue to increase the use of alternative dispute resolution mechanisms particularly mediation.

Resolving cases through mediation or other alternative dispute resolution procedures reduces court time and costs. Civil Law stipulates that mediation is used only when there are "clear facts and distinct right and wrong". In reality, many cases are not that straightforward but litigants still wish to resolve them through mediation. In these cases, expanding the availability of mediation would reduce time and costs significantly, particularly if they abide by statutory time limits and have mechanisms to allow failed mediation to move on without delay. To maximize the effect, it is also essential that there is a mechanism to ensure that the agreement is enforceable.

Strengthen the enforcement of judgment. Increasing transparency and disclosure helps improve the enforcement of judgments, particularly when these

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involve parties outside of a local court's jurisdiction. A well functioning credit information system, for example, improves enforcement since it provides more publicly available information on debtors. As discussed in the obtaining credit chapter, government and financial institutions are working

in this direction. In 2006, the national Supreme Court introduced an information system for cases under enforcement in pilot courts. In these systems, people can search to find information about the status of specific cases, thus making information more readily available.



The indicators presented and analyzed in *Doing Business in China 2008* measure government regulation and the protection of property rights as well as their effect on businesses, especially small and medium-size domestic firms. The indicators document the degree of regulation, such as the number of procedures to start a business or register commercial property. They gauge regulatory outcomes, such as the time and cost to enforce a contract. The data for all sets of indicators in *Doing Business in China 2008* were collected as of January 2007. Indicators have been created for the capital cities in 30 provincial-level administrative divisions, and the

complete list is available in Table 6.1.<sup>44</sup> For the indicators "Starting a business" and "Registering property," the data presented in this report for China and other economies is based on the global report *Doing Business in 2008*. For the "Enforcing contracts" indicator, the data is based on the global report *Doing Business 2007*: How to reform. The indicators for "Getting credit" are not comparable internationally. The data for each economy presented in the global reports comes from a single city (usually the commercial center or capital city). For China, data was collected from Shanghai.

### Methodology

Based on the study of laws and regulations — with input and verification by more than 1000 government officials, lawyers and other professionals routinely administering or advising on legal and regulatory requirements — the *Doing Business* methodology offers several advantages. It uses factual information about what laws and regulations say and allows for multiple interactions with local respondents to clarify potential misinterpretations of questions. Having representative samples of respondents is

not an issue, as the texts of the relevant laws and regulations are collected and answers are checked for accuracy. The methodology is inexpensive, so data can be collected in a large sample of economies—178 published in the global report *Doing Business in 2008* and the 30 cities in China for this report. Because the same standard assumptions are applied in the data collection, which is transparent and easily replicable, comparisons and benchmarks are valid across countries and cities. The data not only highlights the extent of obstacles that affect

the business environment but also helps identify their source, thereby supporting policymakers in designing reform.

### Limits to what is measured

The *Doing Business* methodology has some significant limitations that should be considered when interpreting the data:

- The collected data in the global reports refer to businesses in the country's most populous city and therefore may not be representative of regulations and practices everywhere. To address this limitation, subnational *Doing Business* indicators look at differences within a country. This has proved very useful particularly in large emerging market countries such as India, Brazil, Mexico and Pakistan. These subnational studies point to significant differences in the speed of reform and the ease of doing business across cities in the same country.
- The data focus on a specific business form a limited liability company of a specified size and therefore may not be representative of the regulations on all businesses, for example, sole

- proprietorships.
- Transactions described in a standardized case study refer to a specific set of issues and may not represent the full set of issues a business encounters.
- The measures of time involve an element of judgment by the expert respondents. When sources indicate different estimates, the time indicators reported in *Doing Business* represent the median value of several responses given under the assumptions of the standardized case.
- The methodology assumes that a business has full information on what is required and does not waste time when completing procedures. In practice, completing a procedure may take longer if the business lacks information or is unable to follow up promptly. Alternatively, the business may choose to disregard some burdensome procedures. For both reasons the time delays reported in *Doing Business* may differ from the perceptions of entrepreneurs reported in the World Bank Enterprise Surveys or other perception surveys.

### Table 6.1

### **Economy characteristics**

### Regional divisions

The country is divided into six regions:

- Southeast: Fuzhou (Fujian), Guangzhou (Guangdong), Hangzhou (Zhejiang), Nanjing (Jiangsu), Shanghai
- Bohai Bay: Beijing, Jinan (Shandong), Shijiazhuang (Hebei), Tianjin
- Northeast: Changchun (Jilin), Harbin (Heilongjiang), Shenyang (Liaoning)
- Central: Changsha (Hunan), Hefei (Anhui), Nanchang (Jiangxi), Wuhan (Hubei), Zhengzhou (Henan)
- Southwest: Chengdu (Sichuan), Chongqing, Guiyang (Guizhou),
   Haikou (Hainan), Kunming (Yunnan), Nanning (Guangxi)
- Northwest: Hohhot (Inner Mongolia), Lanzhou (Gansu), Taiyuan (Shanxi), Urumqi (Xinjiang), Xi'an (Shaanxi), Xining (Qinghai), Yinchuan (Ningxia)

### GDP per capita

Doing Business in China 2008 Gross Domestic Product (GDP) per capita in 2006, denominated in renminbi yuan, in the province where the sample city is located, as reported by the State Statistics Bureau.

### Currency

Currency = Renminbi Currency Unit = RMB US\$1.00 = RMB 7.80

<sup>\*</sup> The division of region follows the World Bank criteria in the "Governance, Investment Climate, and Harmonious Society: Competitiveness Enhancements for 120 Cities in China".

### Starting a business

Doing Business records all generic procedures that are officially required for an entrepreneur to start up an industrial or commercial business. These include obtaining all necessary licenses and permits and completing any required notifications, verifications or inscriptions with relevant authorities. After a study of laws, regulations and publicly available information on business entry, a detailed list of procedures, time, cost and paid-in minimum capital requirements is developed. Subsequently, local incorporation lawyers and startup agents complete and verify the data on applicable procedures, the time and cost of complying with each procedure under normal circumstances. Information is also collected on the sequence in which procedures are to be completed and whether procedures may be carried out simultaneously. It is assumed that any required information is readily available and that all government and nongovernment agencies involved in the startup process function efficiently and without corruption. If answers by local experts differ, inquiries continue until the data are reconciled.

To make the data comparable across countries, several assumptions about the business and the procedures are used.

### Assumptions about the business

The business:

- Is a limited liability company.
- Operates in the sample city.
- Is 100% domestically owned and has 5 owners, none of whom is a legal entity.
- Has start-up capital of 10 times the provincial GDP per capita at the end of 2006, paid in cash.
- Performs general industrial or commercial activities, such as the production or sale of products or services to the public. It does not perform foreign trade activities and does not handle products subject to a special tax regime, for

- example, liquor or tobacco. The business is not using heavily polluting production processes.
- Leases the commercial plant and offices and is not a proprietor of real estate.
- Does not qualify for investment incentives or any special benefits.
- Has at least 10 and up to 50 employees 1 month after the commencement of operations, all of them nationals.
- Has a turnover at least 100 times the province's GDP per capita.
- · Has a company deed 10 pages long.

### Assumptions about procedures

- A procedure is defined as any interaction of the company founder with external parties (government agencies, lawyers, auditors, notaries). Interactions between company founders or company officers and employees are not considered separate procedures.
- The founders complete all procedures themselves, without middlemen, facilitators, accountants or lawyers, unless the use of such a third party is mandated by law.
- Procedures that are not required by law for starting a business are ignored.
- Shortcuts are counted only if they fulfill 3 criteria: they are legal, they are available to the general public, and avoiding them causes substantial delays.
- Only procedures required of all businesses are covered. Industry-specific procedures are excluded. For example, procedures to comply with environmental regulations are included only when they apply to all businesses.
- Procedures that the company undergoes to connect to electricity, water, gas and waste disposal services are not included unless they entail inspections required before starting operations.

### Time measure

Time is recorded in calendar days. It is assumed

that the minimum time required for each procedure is 1 day, even if consecutive procedures are implemented inside the same building and normally proceed from one window to another within the same day in practice. Time captures the median duration that incorporation lawyers indicate is necessary to complete a procedure. If a procedure can be accelerated for an additional cost, the fastest procedure is chosen. It is assumed that the entrepreneur does not waste time and commits to completing each remaining procedure without delay. If procedures can be undertaken simultaneously, it is assumed that they are. The time that the entrepreneur spends on gathering information is ignored. It is assumed that the entrepreneur is aware of all entry regulations and their sequence from the beginning.

### Cost measure

The text of the company law, the commercial code and specific regulations and fee schedules are used as sources for calculating the cost of start-up. If there are conflicting sources and the laws are not clear, the most authoritative source is used. The constitution supersedes the company law, and the law prevails over regulations and decrees. If conflicting sources are of the same rank, the

source indicating the most costly procedure is used, since it is assumed that an entrepreneur never second-guesses a government official. In the absence of fee schedules, a government officer's estimate is taken as an official source. In the absence of a government officer's estimate, estimates of incorporation lawyers are used. If several incorporation lawyers provide different estimates, the median reported value is applied. In all cases it is assumed that there are no bribes or informal payments.

### Paid-in minimum capital requirement

The paid-in minimum capital requirement reflects the amount that the entrepreneur needs to deposit in a bank before registration starts. This amount is typically specified in the commercial code or the company law. Many countries require paid-in capital but allow businesses to pay only a part of it before registration, with the rest to be paid after operation starts.

This methodology was originally developed by Simeon Djankov, Rafael La Porta, Florencio Lopez-de-Silanes and Andrei Shleifer in "The Regulation of Entry," Quarterly Journal of Economics, 117, 1-37, Feb. 2002 and adopted with minor changes here.

### **Registering property**

Doing Business records the full sequence of procedures necessary when a business purchases land and a building to transfer the property title from the seller to the buyer. Every required procedure is included, whether it is the responsibility of the seller or the buyer or required to be completed by a third party on their behalf. Local property lawyers and property registries provide information on required procedures as well as the time and cost to complete each of them. To make the data comparable across countries, several assumptions about the business, the property and the procedures are used.

### Assumptions about the business

The business:

- · Is a limited liability company.
- Is located on the edge of the urban area of the sample city.
- Is 100% domestically and privately owned (no foreign or state ownership).
- Has 50 employees, all of whom are nationals.
- Performs general commercial activities.

### Assumptions about the Property

The property:

• Has a value of 50 times the provincial GDP per

- capita.
- Is fully owned by another domestic limited liability company.
- Has no mortgages attached and has been under the same ownership for the past 10 years.
- Is adequately measured and filed in the cadastre, registered in the land register and free of title disputes.
- Is located in a commercial zone on the edge of the urban area, and no rezoning is required.
- Consists of land and a building. The land area is 557.4 square meters. A warehouse of 929 square meters is located on the land. The warehouse is 10 years old, is in good condition and complies with all safety standards, building codes and other legal requirements.
- Will not be subject to renovations or additional building following the purchase.
- Has no trees, natural water sources, natural reserves or historical monuments of any kind.
- Will not be used for special purposes, and no special permits, such as for residential use, industrial plants, waste storage or certain types of agricultural activities, are required.
- Has no occupants (legal or illegal), and no other party holds a legal interest in it.
- The value of the property has not changed since it was bought by the original owner.

### **Procedures**

A procedure is defined as any interaction of the buyer or the seller, their agents (if the agent is required by law)or the property with external parties, including government agencies, inspectors, notaries and lawyers. Interactions between company officers and employees are not considered. All procedures that are legally required for registering property are recorded, even if they may be avoided in exceptional cases. It is assumed that the buyer follows the fastest legal option available. Although the business may use lawyers or other professionals where necessary in the registration process, it is assumed that it does not employ an outside facilitator in the registration process unless required to by law.

### Time measure

Time is recorded in calendar days. It is assumed that the minimum required for each procedure is 1 day, even if consecutive procedures are implemented inside one building and normally proceed from one window to another within the same day in practice. Time captures the median duration that property lawyers or registry officials indicate is necessary to complete a procedure. It is assumed that the buyer does not waste time and commits to completing each remaining procedure without delay. If a procedure can be accelerated for an additional cost, the fastest procedure is chosen. If procedures may be undertaken simultaneously, it is assumed they are. It is assumed that the parties involved are aware of all regulations and their sequence from the beginning. Time spent on gathering information is not considered.

### Cost measure

Only official costs are recorded. These include fees, transfer taxes, stamp duties and any other payment to the property registry, notaries, public agencies or lawyers, if required by law. Other taxes, such as value added tax are excluded from the cost measure. If cost estimates differ among sources, the median reported value is used. Costs are expressed as a percentage of the property value, assumed to be equivalent to 50 times the provincial GDP per capita.

### **Getting credit**

Doing Business in China constructs measures on the time and cost of creating and registering collateral to assess the ease of getting credit. The report did not study the indices of "Strength of legal rights" and "Depth of credit information" as in the global Doing Business report, since the indices are identical across the country and have little meaning for subnational analysis. As a result, the "Getting credit" indicator in this report is not comparable to that in the global report.

### Time and cost to create and register collateral

The data are based on responses to a survey on secured transactions laws by banks and guarantee firms, developed with input and comments from a range of experts. Respondents estimate the costs based on the following standardized case.

### Assumptions about the business

- Is a textile firm.
- · Has 100 employees.
- Is located within the selected city.

### Assumptions about the loan

• Is supplied by a local bank in the selected city.

- Is for the purchase of industrial sewing machines valued at 10 times the provincial GDP per capita.
- The loan is secured by pledging the industrial sewing machines as collateral while keeping both possession and ownership title (nonpossessory security right).

Costs include taxes, notary fees and duties associated with creating the security right and registering it in the collateral registry, where such a registry operates. Countries without a registry usually have lower costs, although the secured creditor is disadvantaged because they are unable to notify other creditors of their right to the collateral through a registry. The cost measure is presented as a percentage of provincial GDP per capita.

This methodology was developed in "Private Credit in 129 Countries," a working paper by Simeon Djankov and Caralee McLiesh of the World Bank, and Andrei Shleifer, Department of Economics, Harvard University, June 2005, and adapted from "Law and Finance," by Rafael La Porta, Florencio Lopezde-Silanes, Andrei Shleifer, and Robert Vishny, Journal of Political Economy, 106, 1113-55, 1998.

### **Enforcing contracts**

Indicators on enforcing contracts measure the efficiency of the judicial system in resolving a commercial dispute. The data are built by following the step-by-step evolution of a payment dispute before local courts. The data are collected through study of the codes of civil procedure and other court regulations as well as surveys completed by local litigation lawyers and in some countries by judges as well.

### Assumptions about the case

• The value of the claim equals 200% of the

provincial GDP per capita.

- The plaintiff has fully complied with the contract (i.e. plaintiff is 100% right).
- The case represents a lawful transaction between businesses located in the sample city.
- The plaintiff files a lawsuit to enforce the contract.
- The defendant attempts to delay service of process but it is finally accomplished.
- The defendant opposes the complaint (default judgment is not an option) on the grounds that the delivered goods were not of adequate quality.

- The plaintiff introduces documentary evidence and calls one witness. The defendant calls one witness. Neither party presents objections.
- The judgment is in favor of the plaintiff and the defendant does not appeal the judgment.
- The plaintiff takes all required steps for prompt enforcement of the judgment. The debt is successfully collected through sale of the defendant's movable assets (such as a vehicle) at a public auction.

#### Time

Time is recorded in calendar days, counted from the moment the plaintiff files the lawsuit in court until payment. This includes both the days when actions take place and the waiting periods between actions. The respondents make separate estimates of the average duration of different stages of dispute resolution: the issuance of judgment (time for the trial) and moment of payment (time for enforcement).

#### Cost

Cost is recorded as a percentage of the claim, assumed to equivalent to 200% of the provincial GDP per capita. Only official costs required by law are recorded, including court costs and average attorney fees where the use of attorneys is mandatory or common.

For a detailed description of the methodology, see Simeon Djankov, Rafael La Porta, Florencio Lopez-de-Silanes, and Andrei Shleifer, 2002, "Courts: The Lex Mundi Project," NBER working paper 8890. The methodology is adopted in Doing Business in China with minor changes.

#### Ease of doing business ranking

The ease of doing business ranking is calculated as the tanking on the simple average of each city's percentile rankings on each of the 4 topics covered in *Doing Business in China 2008*. The ease of doing business index measure ranges from 0 to 1, with higher values indicating more efficient regulation and stronger protection of property rights. The ranking on each topic is the simple average of the pencentile rankings on its component indicators. "Starting a business" ranking averages the city's rankings on the procedures, days, cost and minimum capital requirement to register a

business. "Registering property" ranking averages the city's rankings on the procedures, time and cost to register property. "Getting credit" ranking is based on the city's rankings on the time and cost to register collateral. "Enforcing contracts" ranking averages the city's rankings on time and cost to enforce contracts.

This methodology was developed by Simeon Djankov, Caralee McLiesh, and Rita Ramalho in "Growth and the Ease of Doing Business," working paper, World Bank, August 2004.

#### **End notes**

- This includes provincial capitals, capitals of four autonomous regions (Xinjiang, Guangxi, Ningxia and Inner Mongolia) and municipalities of Beijing, Shanghai, Tianjin and Chongqing.
- The Blue Book of Private Sector in China (2005-2006), All-China Federation of Industry & Commerce, Social Sciences Academic Press, 2006.
- 3. In 2006, the central government announced a new

measure to assess local officials' performance in a more comprehensive way. The guide, being piloted in a number of cities, reformed the existing evaluation system by including broader and diversified indicators. The old system has been widely criticized for being excessively focused on GDP growth instead of overall social welfare. However, local economic growth is expected to

- Governance, Investment Climate, and Harmonious Society: Competitiveness Enhancements for 120 Cities in China, World Bank (2006).
- 5. Xinhua Net (http://news. xinhuanet. com/legal/2007-01/01/content 5547821.htm).
- Some of these reforms do not directly affect the indicators in the report.
- 7. A country's ranking in global *Doing Business* is based on the survey results from the single largest city in that country, which is usually the capital or the commercial center. In the case of China, Shanghai is used as the representative city in the report. If, however, the best practices from across the 30 cities surveyed in this subnational report were used, and the results aggregated into a single hypothetical city, then China's position, compared to the rest of the world, would move up the global ranks from 83<sup>rd</sup> to 67th place.
- 8. Bruhn, Miriam. 2007. License to Sell: The Effect of Business Registration Reform on Entrepreneurial Activity in Mexico. Massachusetts Institute of Technology, Department of Economics, Cambridge, Mass.
- Djankov, Simeon, Caralee McLiesh and Rita Ramalho. 2006. Regulation and Growth. Economics Letters.
- 10. See the detailed description of the standard case in "Data notes".
- Djankov, Simeon, Rafael La Porta, Florencio López-de-Silanes and Andrei Shleifer. 2002.
   "The Regulation of Entry." Quarterly Journal of Economics 117 (1): 1-37.
- 12. *Doing Business 2008*, World Bank, or visit www. doingbusiness. org.
- 13. The State Administration of Taxation (SAT) is one of the organizations responsible for tax collection in China. It is responsible for administrating taxation at the national level and coordinates with provincial government to supervise local tax bureaus. The national level tax system collects national taxes and taxes that are shared between national and local governments. The local level

- tax system handles the collection of local business taxes, property and land use taxes, resource taxes, etc.
- 14. VAT covers most import and export industries and a few service sectors. Most service sector firms pay business tax based on their turnover. Local tax bureaus are responsible for the collection of business tax.
- 15. "Management fees on small banking accounts hurt both bank and SMEs" (China Business News, March 18, 2007); and "No minimum amount set for enterprise bank account: People's Bank of China" (Xinhua Net, Jan. 17, 2007).
- Estimated by the Chengdu Municipal Government based on the number of newly opened companies in the city in 2006.
- Bruhn, Miriam. 2007. License to Sell: The Effect of Business Registration Reform on Entrepreneurial Activity in Mexico. Massachusetts Institute of Technology, Department of Economics, Cambridge, Mass.
- Ibbotson, Roger, Laurence Siegel and Kathryn Love. 1985. "World Wealth: Market Values and Returns." Journal of Portfolio Management, 12 (1): 4-23
- 19. See the detailed description of the standard case in "Data notes".
- 20. See the detailed description of the standard case in "Data notes".
- 21. These indicators are different from those in global Doing Business which surveys the "strength of legal rights" and "depth of credit information". Therefore, the results in Doing Business in China are not directly comparable with other countries in the global Doing Business report.
- 22. Doing Business 2006.
- 23. The People's Bank of China.
- 24. Dollar, David et al. 2003. *Improving the Investment Climate in China*, World Bank.
- 25. Secured Transaction Reform and Credit Market Development in China, People's Bank of China, PEP-China, FIAS (2005).
- 26. The People's Bank of China.
- 27. Governance, Investment Climate, and Harmonious Society: Competitiveness Enhancements for 120

- Cities in China. World Bank (2006).
- 28. Doing Business 2005.
- 29. The People's Bank of China issued the decree "Measures for the Registration of Accounts Receivable Securities" on September 30, 2007. An on-line registration system for accounts receivable came into operation on October 10, 2007. The system is housed within the Central Bank's credit information center.
- 30. Doing Business 2005.
- 31. Doing Business 2008.
- 32. Please see the "Data notes" for the description of the assumptions of the standard case. *Doing Business in China* does not report number of procedures by city since the litigation process is regulated by the Civil Code and is identical across the country.
- 33. The cost ratio for Shanghai in global *Doing Business* is different from that in *Doing Business in China* because the former uses China's gross income per capita as the base of measurement, while the latter uses the average per capita GDP of Shanghai.
- 34. The methodology for enforcing contracts was revised in *Doing Business 2008* in order to reflect a typical contractual dispute over the quality of goods rather than a simple debt default. *Doing Business in China* uses the *Doing Business 2007* methodology.
- 35. Estimate provided by the Leading Group for the Judicial System Reforms.
- See Governance, Investment Climate, and Harmonious Society: Competitiveness Enhance-ments for 120 Cities in China. World Bank (2006) and China Urban Competitiveness Report 2007, Chinese Academy of Social Sciences (2007).
- 37. See "People's Court in Jiangjin improves its performance" on the website of the Chongqing No. 1 Interim Court (http://www.cqyzfy.gov.cn/N Info Content.asp?ID=945&FatherID=328).
- 38. Under China's civil and administrative procedure

- laws mediation is a significant step before adjudication. It is often suggested by the judge and initiated upon the mutual consent of the litigants. A mediation agreement reached by the litigants is legally binding and cannot be appealed. Under a decree issued by the Supreme Court in 2003, mediation is voluntary except in 6 categories of cases: family disputes concerning marriage and inheritance, labor disputes, traffic accidents and injuries in employment, land disputes with neighbors, disputes over partnership agreements and disputes concerning small claims.
- 39. According to the national Supreme Court.
- 40. According to the Commission of Legislative Affairs, National People's Congress, among the 2.13 million cases, 710,000 were enforced voluntarily, 460,000 were enforced through the court. (Published on the website of People's Daily on June 26, 2007 (http:// npc. people. com. cn/GB/28320/100180/100193/614 6048. html).
- 41. Doing Business in 2007: How to Reform.
- 42. China's court system is composed of local courts, specialized courts and the Supreme Court. Local courts are comprised of grass-roots courts, interim courts and local supreme courts. Grass-roots courts refer to courts established at the county or district level. Interim courts are established within cities, prefectures and centrally administrated municipalities. Supreme courts are established at the provincial level.
- 43. According to a survey in 2004, more than 30% of all petitions by citizens were lodged to contest judicial cases (XinhuaNet, Nov. 29, 2005: http://news.xinhuanet.com/legal/2005-11/29/content\_3851891.htm).
- 44. The provincial-level administration divisions include provinces, autonomous regions and municipalities under central administration. For simplification purposes, they are referred to as "province" in the text.

## **Indicator tables**

<sup>\*</sup> The denominator is Gross Domestic Product(GDP)per capita in the province where the sample city is located, as reported by the State Statistics Bureau.

	Getting credit—Creating and registering collateral			Enforcing contracts		
City	Time (days)	<b>Cost</b> (% of loan value)	Rank	<b>Time</b> (days)	<b>Cost</b> (% of claim)	Rank
Beijing	15	2.7	7	340	9.6	9
Changchun	22	3.3	21	540	18.4	25
Changsha	20	3.7	20	382	26.6	27
Chengdu	12	3.2	11	295	35.5	23
Chongqing	15	5.0	19	286	14.8	8
Fuzhou	7	2.3	1	342	13.7	12
Guangzhou	11	2,4	3	120	9.7	1
Guiyang	17	6.9	25	397	23.0	24
Haikou	14	5.1	18	310	14.5	11
Hangzhou	11	3.0	8	285	11.2	3
Harbin	13	3.1	10	290	31.5	20
Hefei	20	2.8	14	300	41.8	26
Hohhot	15	3.3	16	330	23.7	19
Jinan	10	2.9	4	210	22.0	5
Kunming	18	4.0	23	365	36.4	29
Lanzhou	20	8.0	29	440	29.9	30
Nanchang	17	5.9	24	365	16.5	15
Nanjing	10	2.1	2	112	13.6	2
Nanning	47	3.9	30	397	17.1	20
Shanghai	8	2.9	4	292	9.0	4
Shenyang	20	2.8	15	260	24.8	10
Shijiazhuang	15	2.8	9	397	12.2	14
Taiyuan	16	2.9	12	300	26.4	18
Tianjin	14	2.7	6	300	11.3	5
Urumqi	24	3.4	26	392	20.5	22
Wuhan	13	3.3	12	277	33.1	17
Xi'an	21	4.0	28	235	21.7	5
Xining	20	3.8	22	458	24.8	28
Yinchuan	25	3.6	27	270	28.7	13
Zhengzhou	16	3.3	17	285	31.5	16

<b>Beijing</b> Bohai Bay		GDP per capita of Beijing (RMB)	44969
Starting a business (rank)	6	Registering property (rank)	12
Procedures (number)	14	Procedures (number)	10
Time (days)	37	Time (days)	59
Cost (% of provincial GDP per capita)	3.2	Cost (% of property value)	3.1
Minimum capital (% of provincial GDP per capita)	200		
Getting credit (rank)	7	Enforcing contracts (rank)	9
Time (days)	15	Time (days)	340
Cost (% of loan value)	2.7	Cost (% of claim)	9.6
Changchun		GDP per capita of Jilin Province (RMB)	13347
Northeast	10		8
Starting a business (rank)	10 14	Registering property (rank) Procedures (number)	8
Procedures (number)	37	Time (days)	55
Time (days)  Cost (% of provincial GDP per capita)	9.5	Cost (% of property value)	4.2
Minimum capital (% of provincial GDP per capita)	225	Cost (% or property value)	7,2
Millimum capital (% of provincial GDF per capita)	223		
Getting credit (rank)	21	Enforcing contracts (rank)	25
Time (days)	22	Time (days)	540
Cost (% of loan value)	3.3	Cost (% of claim)	18.4
Changsha Central		GDP per capita of Hunan Province (RMB)	10366
Starting a business (rank)	22	Registering property (rank)	24
Procedures (number)	14	Procedures (number)	10
Time (days)	42	Time (days)	53
Cost (% of provincial GDP per capita)	14.6	Cost (% of property value)	6.9
Minimum capital (% of provincial GDP per capita)	289		
Getting credit (rank)	20	Enforcing contracts (rank)	27
Time (days)	20	Time (days)	382
Cost (% of loan value)	3.7	Cost (% of claim)	26.6
Chengdu		GDP per capita of Sichuan Province (RMB)	8465
Southwest			
Starting a business (rank)	19	Registering property (rank)	11
Procedures (number)	13	Procedures (number)	11
Time (days)	35	Time (days)	39
Cost (% of provincial GDP per capita)	19.1	Cost (% of property value)	3.9
Minimum capital (% of provincial GDP per capita)	354		
Getting credit (rank)	11	Enforcing contracts (rank)	23
Time (days)	12	Time (days)	295
Cost (% of loan value)	3.2	Cost (% of claim)	35.5

Chongqing			
Southwest		GDP per capita of Chongqing (RMB)	10978
Starting a business (rank)	17	Registering property (rank)	9
Procedures (number)	14	Procedures (number)	7
Time (days)	39	Time (days)	28
Cost (% of provincial GDP per capita)	9.5	Cost (% of property value)	7.0
Minimum capital (% of provincial GDP per capita)	273		
Getting credit (rank)	19	Enforcing contracts (rank)	8
Time (days)	15	Time (days)	286
Cost (% of loan value)	5.0	Cost (% of claim)	14.8
Fuzhou		GDP per capita of Fujian Province (RMB)	18621
Southeast			
Starting a business (rank)	7	Registering property (rank)	3
Procedures (number)	12	Procedures (number)	7
Time (days)	40	Time (days)	37
Cost (% of provincial GDP per capita)	6.7	Cost (% of property value)	4.1
Minimum capital (% of provincial GDP per capita)	200		
Getting credit (rank)	1	Enforcing contracts (rank)	12
Time (days)	7	Time (days)	342
Cost (% of loan value)	2.3	Cost (% of claim)	13.7
Guangzhou Southeast		GDP per capita of Guangdong Province (RMB)	26134
Starting a business (rank)	3	Registering property (rank)	2
Procedures (number)	13	Procedures (number)	8
Time (days)	28	Time (days)	35
Cost (% of provincial GDP per capita)	6.3	Cost (% of property value)	3.7
Minimum capital (% of provincial GDP per capita)	200	333 (73 31 21 22 37 )	
Gatting goodit (raple)	3	Enforcing contracts (rank)	1
Getting credit (rank) Time (days)	11	Time (days)	120
Cost (% of loan value)	2.4	Cost (% of claim)	9.7
Cost (% of loan value)	2.1	COSE (NO CHAININ)	3.7
Guiyang Southwest		GDP per capita of Guizhou Province (RMB)	4957
Starting a business (rank)	30	Registering property (rank)	28
Procedures (number)	14	Procedures (number)	9
Time (days)	50	Time (days)	77
Cost (% of provincial GDP per capita)	26.6	Cost (% of property value)	12.6
Minimum capital (% of provincial GDP per capita)	605		
Getting credit (rank)	25	Enforcing contracts (rank)	24
Time (days)	17	Time (days)	397
Cost (% of loan value)	6.9	Cost (% of claim)	23.0

Haikou Southwest Starting a business (rank) Time (days) Southeast Starting a business (rank) Southwest Starting a business (rank) St	23 10 76 4.8 11 310 14.5
Procedures (number)  Time (days)  38 Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of loan value)  Barbara business (rank)  Time (days)  Cost (% of provincial GDP per capita)  Barbara business (rank)  Time (days)  Cost (% of provincial GDP per capita)  Barbara business (rank)  Time (days)  Cost (% of provincial GDP per capita)  Cost (% of loan value)  Cost (% of loan value)  Barbara capital of Registering property (rank)  Time (days)  Cost (% of loan value)  Cost (% of claim)	10 76 4.8 11 310 14.5 MB) 27552
Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of loan value)  Hangzhou  Southeast  Starting a business (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Benforcing contracts (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Cost (% of loan value)  Benforcing contracts (rank)  Time (days)  Cost (% of claim)  Harbin  Northeast  Starting a business (rank)  Time (days)  18 Registering property (rank)  Procedures (number)  Time (days)  42 Time (days)	76 4.8 11 310 14.5 MB) 27552
Cost (% of provincial GDP per capita) Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days) Cost (% of loan value)  Hangzhou Southeast  Starting a business (rank)  Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Cost (% of loan value)  GDP per capita of Zhejiang Province (Respondence of the companies of the com	4.8 11 310 14.5 MB) 27552
Minimum capital (% of provincial GDP per capita)273Getting credit (rank)18Enforcing contracts (rank)Time (days)14Time (days)Cost (% of loan value)5.1Cost (% of claim)Hangzhou SoutheastGDP per capita of Zhejiang Province (Resources (nown))Starting a business (rank)1Registering property (rank)Procedures (number)12Procedures (number)Time (days)30Time (days)Cost (% of provincial GDP per capita)5.7Cost (% of property value)Minimum capital (% of provincial GDP per capita)200Getting credit (rank)8Enforcing contracts (rank)Time (days)11Time (days)Cost (% of loan value)3.0Cost (% of claim)Harbin NortheastGDP per capita of Heilongjiang ProvinceStarting a business (rank)18Registering property (rank)Procedures (number)14Procedures (number)Time (days)42Time (days)	11 310 14.5 MB) 27552
Getting credit (rank) Time (days) Cost (% of loan value)  Hangzhou Southeast Starting a business (rank) Time (days) Cost (% of provincial GDP per capita) Minimum capital (% of provincial GDP per capita) Cost (% of loan value)  Getting credit (rank) Time (days) Cost (% of provincial GDP per capita) Minimum capital (% of provincial GDP per capita)  Getting credit (rank) Time (days) Cost (% of loan value)  Getting credit (rank) Time (days) Cost (% of loan value)  GDP per capita of Heilongjiang Province  Registering property (rank) Time (days) Cost (% of claim)  Harbin Northeast Starting a business (rank) Time (days)	310 14.5 MB) 27552
Time (days)  Cost (% of loan value)  5.1 Cost (% of claim)  Hangzhou Southeast  Starting a business (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Cost (% of loan value)  Getting credit (rank)  Time (days)  Cost (% of loan value)  Benforcing contracts (rank)  Time (days)  Cost (% of loan value)  God (% of loan value)  Cost (% of loan value)  Cost (% of loan value)  Benforcing contracts (rank)  Time (days)  Cost (% of claim)  Cost (% of claim)  Cost (% of claim)  Registering property (rank)  Procedures (number)  Time (days)  18 Registering property (rank)  Procedures (number)  Time (days)  Time (days)	310 14.5 MB) 27552
Cost (% of loan value)  Frozedures (number)  Cost (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Getting credit (rank)  Time (days)  Cost (% of loan value)  Setting credit (rank)  Time (days)  Cost (% of loan value)  Cost (% of loan value)  Setting credit (rank)  Time (days)  Cost (% of loan value)  Cost (% of claim)  Time (days)  Time (days)  Time (days)	14.5 MB) 27552
Hangzhou Southeast Starting a business (rank) Procedures (number) Time (days) Cost (% of provincial GDP per capita) Minimum capital (% of provincial GDP per capita)  Getting credit (rank) Time (days)  Cost (% of loan value)  Gost (% of loan value)  GDP per capita of Zhejiang Province (Rank) Time (days)  Enforcing contracts (rank) Time (days)  Cost (% of claim)  GDP per capita of Heilongjiang Province  GDP per capita of Heilongjiang Province  GDP per capita of Heilongjiang Province  Starting a business (rank)  Registering property (rank) Procedures (number)  Time (days)  42 Time (days)	MB) 27552
Southeast  Starting a business (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of loan value)  September 2 procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  September 2 procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  September 2 procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  September 2 procedures (number)  Time (days)  Cost (% of property value)  September 2 procedures (number)  Time (days)	
Starting a business (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of loan value)  Starting a business (rank)  Harbin  Northeast  Starting a business (rank)  Procedures (number)  Time (days)  18 Registering property (rank)  Registering property (rank)  Frocedures (number)  19 Procedures (number)  10 Procedures (number)  11 Registering property (rank)  Registering property (rank)  Procedures (number)  Time (days)  42 Time (days)	7
Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of loan value)  Setting a business (rank)  Procedures (number)  Time (days)  GDP per capita of Heilongjiang Province  Registering property (rank)  Registering property (rank)  Procedures (number)  Time (days)  11	
Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of property value)  8	8
Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Cetting credit (rank)  Time (days)  Cost (% of loan value)  Benforcing contracts (rank)  Time (days)  Cost (% of loan value)  Cost (% of claim)	50
Minimum capital (% of provincial GDP per capita)  200  Getting credit (rank)  Time (days)  Cost (% of loan value)  Harbin  Northeast  Starting a business (rank)  Procedures (number)  Time (days)  200  8 Enforcing contracts (rank)  Time (days)  3.0 Cost (% of claim)  GDP per capita of Heilongjiang Province  18 Registering property (rank)  Procedures (number)  Time (days)  42 Time (days)	3.7
Time (days)  Cost (% of loan value)  11 Time (days)  Cost (% of claim)  Harbin  Northeast  Starting a business (rank)  Procedures (number)  Time (days)  11 Time (days)  GDP per capita of Heilongjiang Province  Registering property (rank)  Procedures (number)  14 Procedures (number)  Time (days)	
Cost (% of loan value)  Harbin Northeast  Starting a business (rank) Procedures (number)  Time (days)  3.0 Cost (% of claim)  GDP per capita of Heilongjiang Province  Registering property (rank)  Procedures (number)  14 Procedures (number)  Time (days)	3
Harbin Northeast Starting a business (rank) Procedures (number) Time (days)  GDP per capita of Heilongjiang Province Registering property (rank) Procedures (number)  Time (days)  GDP per capita of Heilongjiang Province Registering property (rank)  Time (days)	285
Northeast  Starting a business (rank)  Procedures (number)  Time (days)  Starting a business (rank)  Registering property (rank)  Procedures (number)  Time (days)	11.2
Starting a business (rank)18Registering property (rank)Procedures (number)14Procedures (number)Time (days)42Time (days)	e (RMB) 14430
Procedures (number)  Time (days)  14 Procedures (number)  Time (days)  Time (days)	14
Time (days) 42 Time (days)	8
	55
Cost (% of provincial GDP per capita)  11.9 Cost (% of property value)	6.1
Minimum capital (% of provincial GDP per capita) 208	
Getting credit (rank) 10 Enforcing contracts (rank)	20
Time (days) 13 Time (days)	290
Cost (% of loan value) 3.1 Cost (% of claim)	31.5
Hefei  GDP per capita of Anhui Province (RMB	0507
Central	859/
Starting a business (rank)  27 Registering property (rank)  Procedures (number)	
Procedures (number)  14 Procedures (number)  Time (days)	17
Time (days)  Cost (% of provincial GDP per capita)  42 Time (days)  Cost (% of property value)	17 10
Minimum capital (% of provincial GDP per capita)  349	17 10 46
Getting credit (rank)  14 Enforcing contracts (rank)	17 10
Time (days)  20 Time (days)	17 10 46 5.6
Cost (% of loan value)  2.8 Cost (% of claim)	17 10 46

Hohhot Northwest		GDP per capita of Inner Mongolia (RMB)	16026
Starting a business (rank)	11	Registering property (rank)	18
Procedures (number)	14	Procedures (number)	11
Time (days)	48	Time (days)	47
Cost (% of provincial GDP per capita)	7.9	Cost (% of property value)	4.6
Minimum capital (% of provincial GDP per capita)	200		
Getting credit (rank)	16	Enforcing contracts (rank)	19
Time (days)	15	Time (days)	330
Cost (% of loan value)	3.3	Cost (% of claim)	23.7
Jinan		(0.40)	20044
Bohai Bay		GDP per capita of Shandong Province (RMB)	20044
Starting a business (rank)	4	Registering property (rank)	4
Procedures (number)	13	Procedures (number)	8
Time (days)	33	Time (days)	39
Cost (% of provincial GDP per capita)	6.0	Cost (% of property value)	4.1
Minimum capital (% of provincial GDP per capita)	200	,,	
military capital (2001 provincial 327 per capita)	200		
Getting credit (rank)	4	Enforcing contracts (rank)	5
Time (days)	10	Time (days)	210
Cost (% of loan value)	2.9	Cost (% of claim)	22.0
0000 (10 07.100.11 00.100.7)			
Kunming Southwest		GDP per capita of Yunnan Province (RMB)	7833
The second control of the control of	22	Posictoring proporty (ronk)	22
Starting a business (rank)	23	Registering property (rank)	
Procedures (number)	14	Procedures (number)	9
Time (days)	42	Time (days)	66
Cost (% of provincial GDP per capita)	13.9	Cost (% of property value)	5.4
Minimum capital (% of provincial GDP per capita)	383		
Getting credit (rank)	23	Enforcing contracts (rank)	29
Time (days)	18	Time (days)	365
Cost (% of loan value)	4.0	Cost (% of claim)	36.4
esst (% of loan value)	1.0	Cost (70 or claim)	30.7
Lanzhou		GDP per capita of Gansu Province (RMB)	7341
Northwest	20		20
Starting a business (rank)	29	Registering property (rank)	29
Procedures (number)	14	Procedures (number)	10
Time (days)	47	Time (days)	78
Cost (% of provincial GDP per capita)	14.1	Cost (% of property value)	7.8
Minimum capital (% of provincial GDP per capita)	409		
Getting credit (rank)	29	Enforcing contracts (rank)	30
Time (days)	20	Time (days)	440
Cost (% of loan value)	8.0	Cost (% of claim)	29.9
asset (70 of four value)	0.0	Cost (10 of claim)	

Nanchang Central		GDP per capita of Jiangxi Province (RMB)	9439
Starting a business (rank)	21	Registering property (rank)	20
Procedures (number)	14	Procedures (number)	10
Time (days)	40	Time (days)	50
Cost (% of provincial GDP per capita)	14.6	Cost (% of property value)	6.1
Minimum capital (% of provincial GDP per capita)	318		
Getting credit (rank)	24	Enforcing contracts (rank)	15
Time (days)	17	Time (days)	365
Cost (% of loan value)	5.9	Cost (% of claim)	16.5
Nanjing Southeast		GDP per capita of Jiangsu Province (RMB)	24515
Starting a business (rank)	2	Registering property (rank)	5
Procedures (number)	12	Procedures (number)	7
Time (days)	31	Time (days)	31
Cost (% of provincial GDP per capita)	5.8	Cost (% of property value)	4.6
Minimum capital (% of provincial GDP per capita)	200		
Getting credit (rank)	2	Enforcing contracts (rank)	2
Time (days)	10	Time (days)	112
Cost (% of loan value)	2.1	Cost (% of claim)	13.6
Nanning Southwest		GDP per capita of Guangxi (RMB)	8762
Starting a business (rank)	28	Registering property (rank)	30
Procedures (number)	14	Procedures (number)	12
Time (days)	46	Time (days)	66
Cost (% of provincial GDP per capita)	16.5	Cost (% of property value)	6.8
Minimum capital (% of provincial GDP per capita)	342		
Getting credit (rank)	30	Enforcing contracts (rank)	20
Time (days)	47	Time (days)	397
Cost (% of loan value)	3.9	Cost (% of claim)	17.1
Shanghai		GDP per capita of Shanghai (RMB)	52378
Southeast Starting a business (rank)	5	Registering property (rank)	1
Procedures (number)	14	Procedures (number)	4
Time (days)	35	Time (days)	29
Cost (% of provincial GDP per capita)	3.1	Cost (% of property value)	3.6
Minimum capital (% of provincial GDP per capita)	200	, , , , , , , , , , , , , , , , , , ,	
Getting credit (rank)	4	Enforcing contracts (rank)	4
Time (days)	8	Time (days)	292
Cost (% of loan value)	2.9	Cost (% of claim)	9.0

Shenyang Northeast		GDP per capita of Liaoning Province (RMB)	18965
Starting a business (rank)	9	Registering property (rank)	14
Procedures (number)	14	Procedures (number)	12
Time (days)	41	Time (days)	51
Cost (% of provincial GDP per capita)	6.0	Cost (% of property value)	3.1
Minimum capital (% of provincial GDP per capita)	200		
Getting credit (rank)	15	Enforcing contracts (rank)	10
Time (days)	20	Time (days)	260
Cost (% of loan value)	2.8	Cost (% of claim)	24.8
Shijiazhuang		GDP per capita of Hebei Province (RMB)	14814
Bohai Bay			
Starting a business (rank)	16	Registering property (rank)	21
Procedures (number)	14	Procedures (number)	10
Time (days)	42	Time (days)	58
Cost (% of provincial GDP per capita)	9.8	Cost (% of property value)	5.2
Minimum capital (% of provincial GDP per capita)	203		
Getting credit (rank)	9	Enforcing contracts (rank)	14
Time (days)	15	Time (days)	397
Cost (% of loan value)	2.8	Cost (% of claim)	12.2
Taiyuan			
Northwest		GDP per capita of Shanxi Province (RMB)	12320
Starting a business (rank)	20	Registering property (rank)	26
Procedures (number)	14	Procedures (number)	10
Time (days)	55	Time (days)	62
Cost (% of provincial GDP per capita)	9.3	Cost (% of property value)	5.4
Minimum capital (% of provincial GDP per capita)	244		
Getting credit (rank)	12	Enforcing contracts (rank)	18
Time (days)	16	Time (days)	300
Cost (% of loan value)	2.9	Cost (% of claim)	26.4
Tianjin			
Bohai Bay		GDP per capita of Tianjin (RMB)	35457
Starting a business (rank)	8	Registering property (rank)	6
Procedures (number)	14	Procedures (number)	5
Time (days)	41	Time (days)	42
Cost (% of provincial GDP per capita)	3.7	Cost (% of property value)	4.4
Minimum capital (% of provincial GDP per capita)	200		
Getting credit (rank)	6	Enforcing contracts (rank)	5
Time (days)	14	Time (days)	300
Cost (% of loan value)	2.7	Cost (% of claim)	11.3

Northwest  Starting a business (rank) Procedures (number)  Time (days) Cost (% of provincial GDP per capita) Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of loan value)  Getting credit (rank)  Time (days)  Cost (% of loan value)  GDP per capita of Kinjiang (RMB)  13  Registering property (rank)  Cost (% of property value)  Enforcing contracts (rank)  Time (days)  Cost (% of claim)  GDP per capita of Hubei Province (RMB)  Wuhan  Central  Starting a business (rank)  Frocedures (number)  Time (days)  Cost (% of provincial GDP per capita)  13  Registering property (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  13.6  Cost (% of property value)
Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of provincial GDP per capita)  230  Getting credit (rank)  Time (days)  Cost (% of loan value)  3.4 Cost (% of claim)  GDP per capita of Hubei Province (RMB)  Focedures (number)  Starting a business (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  13 Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  13 Cost (% of property value)
Time (days)  Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of property value)  Enforcing contracts (rank)  Time (days)  Cost (% of loan value)  3.4 Cost (% of claim)  Wuhan  Central  GDP per capita of Hubei Province (RMB)  Starting a business (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  3.5 Time (days)  Cost (% of property value)
Cost (% of provincial GDP per capita)  Minimum capital (% of provincial GDP per capita)  230  Getting credit (rank)  Time (days)  Cost (% of loan value)  24  Time (days)  Cost (% of claim)  Wuhan  Central  Starting a business (rank)  Procedures (number)  Time (days)  36  Time (days)  Cost (% of provincial GDP per capita)  37  Cost (% of province (RMB)  Time (days)  Cost (% of province (number)  Time (days)  Cost (% of provincial GDP per capita)  13  Cost (% of property value)
Minimum capital (% of provincial GDP per capita)  Getting credit (rank)  Time (days)  Cost (% of loan value)  26
Time (days)  Cost (% of loan value)  24 Time (days)  Cost (% of claim)  Wuhan  Central  Starting a business (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  24 Time (days)  GDP per capita of Hubei Province (RMB)  98  Registering property (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  13.6 Cost (% of property value)
Wuhan Central Starting a business (rank) Procedures (number) Time (days) Cost (% of claim)  3.4 Cost (% of claim)  GDP per capita of Hubei Province (RMB)  Registering property (rank) Procedures (number)  13 Procedures (number)  Time (days) Cost (% of provincial GDP per capita)  13.6 Cost (% of property value)
Wuhan CentralGDP per capita of Hubei Province (RMB)9Starting a business (rank)15Registering property (rank)Procedures (number)13Procedures (number)Time (days)36Time (days)Cost (% of provincial GDP per capita)13.6Cost (% of property value)
Central  Starting a business (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  GDP per capita of Hubei Province (RMB)  Registering property (rank)  Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  13.6 Cost (% of property value)
Starting a business (rank)15Registering property (rank)Procedures (number)13Procedures (number)Time (days)36Time (days)Cost (% of provincial GDP per capita)13.6Cost (% of property value)
Procedures (number)  Time (days)  Cost (% of provincial GDP per capita)  13 Procedures (number)  Time (days)  Cost (% of property value)
Time (days)  Cost (% of provincial GDP per capita)  36 Time (days)  Cost (% of property value)
Cost (% of provincial GDP per capita) 13.6 Cost (% of property value)
Minimum capital (% of provincial GDP per capita) 301
Getting credit (rank)  12 Enforcing contracts (rank)
Time (days) 13 Time (days)
Cost (% of loan value)  3.3 Cost (% of claim)
Xi´an  Northwest  GDP per capita of Shaanxi Province (RMB)  9
Starting a business (rank)  25 Registering property (rank)
Procedures (number)  14 Procedures (number)
Time (days)  43 Time (days)
Cost (% of provincial GDP per capita)  15.2 Cost (% of property value)
Minimum capital (% of provincial GDP per capita)  305
Getting credit (rank) 28 Enforcing contracts (rank)
Time (days) 21 Time (days)
Cost (% of loan value) 4.0 Cost (% of claim)
Xining Northwest GDP per capita of Qinghai Province (RMB) 10
Starting a business (rank)  23 Registering property (rank)
Procedures (number)  14 Procedures (number)
Time (days)  51 Time (days)
Cost (% of provincial GDP per capita)  12.0 Cost (% of property value)
Minimum capital (% of provincial GDP per capita)  299
Getting credit (rank) 22 Enforcing contracts (rank)
Time (days) 20 Time (days)
Cost (% of loan value)  3.8 Cost (% of claim)

Yinchuan		CDB per capita of Ningvia (PMP)	8933
Northwest		GDP per capita of Ningxia (RMB)	6933
Starting a business (rank)	26	Registering property (rank)	16
Procedures (number)	14	Procedures (number)	10
Time (days)	55	Time (days)	59
Cost (% of provincial GDP per capita)	12.0	Cost (% of property value)	4.4
Minimum capital (% of provincial GDP per capita)	336		
Getting credit (rank)	27	Enforcing contracts (rank)	13
Time (days)	25	Time (days)	270
Cost (% of loan value)	3.6	Cost (% of claim)	28.7
Zhengzhou Central		GDP per capita of Henan Province (RMB)	11236
Starting a business (rank)	12	Registering property (rank)	27
Procedures (number)	13	Procedures (number)	11
Time (days)	41	Time (days)	60
Cost (% of provincial GDP per capita)	11.6	Cost (% of property value)	5.1
Minimum capital (% of provincial GDP per capita)	267		
Getting credit (rank)	17	Enforcing contracts (rank)	16
Time (days)	16	Time (days)	285
Cost (% of loan value)	3.3	Cost (% of claim)	31.5

## **Case studies**

# Procedures to start a business

#### Beijing

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	RMB40 for checking the uniqueness of
	5 proposed company names
Procedure 2.	Open a preliminary bank account, depo-
	sit initial capital funds in the account and
	obtain the certificate of deposit
Time	1 day
Cost	RMB30
Procedure 3.	Obtain capital verification report from
	an auditing firm
Time	7 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	1 day
Cost	No charge

Procedure 6.	Make a company seal
Time	1 day
Cost	RMB300 per set
Procedure 7.	Obtain the Organization Code Certificate issued by the Quality and Technology Supervision Bureau
Time	7 days
Cost	RMB30 (RMB148 for national level registration)
Procedure 8.	Register with the local statistics bureau
Time	1 day
Cost	No charge
Procedure 9.	Register for national and local tax
Time Cost	1 day (in Haidian and Dongcheng Districts), 7 days (in Chaoyang District) RMB10
Procedure 10.	Open a bank account for the company and
	transfer registered capital to the account
Time	5 days
Cost	RMB20 for opening account but some banks charge RMB200 quarterly for accounts less than RMB300,000
Procedure 11.	Apply for authorization to print or purchase financial invoices
Time	4 days
Cost	No charge
Comments:	The procedure has been removed in Haidian District.

Note (1) Case studies are compiled based on surveys of business start-up agencies and information collected from public sources. (2) Procedures sometimes take place simultaneously and in that case the overlapping time is only counted once. The simultaneous procedure is marked with an asterik. Time is measured in calendar days. (3) The initial registered capital is assumed to be 10 times GDP per capital in the province where the capital city is located.

Procedure 12. Purchase invoices Time 1 day Cost RMB0.7-1.1 per set of invoices Procedure 13.\* File for recruitment registration with local Career Service Center 1 day Time Cost No charge Procedure 14.\* Register with Social Welfare Insurance Center Time 1 day Cost No charge

#### Changchun (Jilin)

Cost

RMB148

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	RMB80
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB50
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB300
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
_	

Procedure 8.	Register for national tax
Time	1 day
Cost	RMB20
Procedure 9.	Register for local tax
Time	1 day
Cost	RMB20
Procedure 10.	Open a bank account for the company and
	transfer registered capital to the account
Time	4 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
	purchase financial invoices
Time	4 days
Cost	No charge
Procedure 12.	Purchase invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with local
	Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

#### Changsha (Hunan)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	RMB50
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	No charge
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB800
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from local
	Administration of Industry and Commerce
	(AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered capital; copy of Business License: RMB10;

Hunan Association Membership Fee: RMB50.

Procedure 5.	Obtain approval from the police depart-
r rocedure 5.	ment to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB280
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national tax
Time	2 days
Cost	RMB20
Procedure 9.	Register for local tax
Time	2 days
Cost	RMB20
Procedure 10.	Open a bank account for the company
	and transfer registered capital to the
	account
Time	5 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
Time	purchase financial invoices 5 days
Cost	RMB10
A DESCRIPTION OF THE PERSON OF	Purchase invoices
Time	2 days
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with local
Procedure 15.	Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

## Chengdu (Sichuan)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	RMB30

Open a preliminary bank account, deposit
funds in the account and obtain the
certificate of deposit
1 day
No charge
Obtain examination report on funds from an auditing firm
2 days
RMB600
Obtain registration certification "Business License of Enterprise Legal Person" from local Administration of Industry and Commerce (AIC)
2 days
Registration fee: 0.08% of registered capital;
copy of Business License: RMB10
Obtain approval from the police depart-
ment to make a company seal and make a
company seal
1 day
RMB600 for making seal
Obtain the Organization Code Certificate
issued by the Quality and Technology
Supervision Bureau
5 days
RMB108
Register for national tax
1 day
DMD10
RMB10
Register for local tax
Register for local tax
Register for local tax 1 day
Register for local tax 1 day RMB10
Register for local tax 1 day RMB10 Open a bank account for the company and
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account 10 days
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account 10 days  RMB50
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account  10 days  RMB50  Apply for the authorization to print or
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account 10 days  RMB50  Apply for the authorization to print or purchase financial invoices
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account 10 days  RMB50  Apply for the authorization to print or purchase financial invoices 10 days
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account 10 days  RMB50  Apply for the authorization to print or purchase financial invoices 10 days  No charge
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account 10 days  RMB50  Apply for the authorization to print or purchase financial invoices 10 days  No charge  Purchase invoices
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account 10 days  RMB50  Apply for the authorization to print or purchase financial invoices 10 days  No charge  Purchase invoices 1 day
Register for local tax  1 day  RMB10  Open a bank account for the company and transfer registered capital to the account 10 days  RMB50  Apply for the authorization to print or purchase financial invoices 10 days  No charge  Purchase invoices 1 day  RMB0.7-1.1 per set of invoices

No charge

Cost

Procedure 13.\* Register with Social Welfare Insurance Center Time 1 day Cost No charge

#### Chongging

Procedure 1. Obtain notice of pre-approval of the company name Time 1 day Cost No charge Procedure 2. Open a preliminary bank account, deposit funds in the account and obtain the certificate of deposit Time 3 days Cost RMB20 Procedure 3. Obtain capital verification report from an auditing firm 7 days Time 0.2% of registered capital, no less than Cost RMB500 Procedure 4. Obtain registration certification "Business License of Enterprise Legal Person" from local Administration of Industry and Commerce (AIC) Time 7 days Cost Registration fee: 0.08% of registered capital; copy of Business License: RMB10 Procedure 5. Obtain approval from the police department to make a company seal Time 1 day Cost No charge Procedure 6. Make a company seal Time 2 days Cost **RMB200** Procedure 7. Obtain the Organization Code Certificate issued by the Quality and Technology Supervision Bureau Time 5 days Cost. RMB148 Procedure 8. Register for national tax Time 1 day Cost RM820 Procedure 9. Register for local tax Time 1 day Cost RMB20 Comments: Starting from August 1, 2007, newly

> established company and the sole proprietorship businesses are exempted

from tax registration fees.

Procedure 10. Open a bank account for the company and transfer registered capital to the account Time 5 days Cost No charge Procedure 11. Apply for the authorization to print or purchase financial invoices Time 5 days Cost No charge Procedure 12. Purchase invoices Time 1 days Cost RMB0.7-1.1 per set of invoices Procedure 13.\* File for recruitment registration with local Career Service Center Time 1 day Cost No charge Procedure 14.\* Register with Social Welfare Insurance Center Time 1 day Cost No charge

#### Fuzhou (Fujian)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB20
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB600
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Tîme	7 days
Cost	Registration fee: 0.08% of registered
	capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	2 days
Cost	RMB250
Procedure 6.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148

Procedure 7.	Register for national and local taxes
Time	1 day
Cost	RMB30
Procedure 8.	Open a bank account for the company and transfer registered capital to the account
Time	3 days
Cost	No charge
Procedure 9.	Apply for the authorization to print or purchase financial invoices
Time	10 days
Cost	No charge
Procedure 10.	Purchase invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 11.*	File for recruitment registration with local Career Service Center
Time	1 day
Cost	No charge
Procedure 12.*	Register with Social Welfare Insurance Center
Tíme	1 day
Cost	No charge

## Guangzhou (Guangdong)

Procedure 1.	Obtain notice of pre-approval of the co-
Time	mpany name 1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit funds in the account and obtain the certificate of deposit
Time	1 day
Cost	RMB20
Procedure 3.	Obtain capital verification report from an auditing firm
Time	5 days
Cost	RMB800
Procedure 4.	Obtain registration certification "Business License of Enterprise Legal Person" from local Administration of Industry and Commerce (AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered

capital; copy of Business License: RMB10

Procedure 5.	Make a company seal
Time	2 days
Cost	RMB400
Procedure 6,	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	5 days
Cost	RMB148
Procedure 7.	Register for national tax
Time	1 day
Cost	RMB10
Procedure 8.	Register for local tax
Time	1 day
Cost	RMB10
Procedure 9.	Open a bank account for the company
	and transfer registered capital to the
	account
Time	1 day
Cost	No charge
Procedure 10.	Apply for the authorization to print or
	purchase financial invoices
Time	purchase financial invoices 3 days
Cost	3 days No charge
	3 days No charge
Cost Procedure 11. Time	No charge Purchase invoices 1 day
Cost Procedure 11. Time Cost	3 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices
Cost Procedure 11. Time	3 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local
Cost Procedure 11. Time Cost	3 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center
Cost Procedure 11. Time Cost	3 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day
Cost Procedure 11. Time Cost Procedure 12.* Time Cost	3 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day No charge
Cost Procedure 11. Time Cost Procedure 12.*	3 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day
Cost Procedure 11. Time Cost Procedure 12.* Time Cost Procedure 13.*	3 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day No charge Register with Social Welfare Insurance Center
Cost Procedure 11. Time Cost Procedure 12.* Time Cost	3 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day No charge Register with Social Welfare Insurance

### Guiyang (Guizhou)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	RMB50
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB30
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB800

Procedure 4.	Obtain registration certification "Business	Procedure
	License of Enterprise Legal Person" from local	
	Administration of Industry and Commerce	
	(AIC)	Time
Time	10 days	Cost
Cost	Registration fee: 0.08% of registered	Procedure
	capital; copy of Business License: RMB10	
Procedure 5.	Obtain approval from the police depart-	Time
. ioaocare ci	ment to make a company seal	Cost
Time	1 day	Procedure
Cost	No charge	
Procedure 6.	Make a company seal	
Time	3 days	
Cost	RMB150	Time
Procedure 7.	Obtain the Organization Code Certificate	Cost
	issued by the Quality and Technology	
	Supervision Bureau	Procedure
Time	7 days	riocedure
Cost	RMB148	Time
Procedure 8.	Register for national tax	Cost
Time	2 days	Procedure
Cost	RMB20	Time
Procedure 9.	Register for local tax	Cost
Time	2 days	Procedure
Cost	RMB20	Frocedure
Procedure 10.	Open a bank account for the company and	
	transfer registered capital to the account	Time
Time	7 days	Cost
Cost	No charge	
Procedure 11.		Procedure
	purchase financial invoices	Time
Time	7 days	Cost
Cost	No charge Purchase invoices	Procedure
Time		
Cost	2 days RMB0.7-1.1 per set of invoices	***
Procedure 13.*	File for recruitment registration with local	Time
rocedure 15.	Career Service Center	Cost
Time	1 day	Procedure
Cost	No charge	71
Procedure 14.*	Register with Social Welfare Insurance	Time
	Center	Cost
Time	1 day	Procedure
Cost	No charge	Time
	<del> </del>	Cost

#### Haikou (Hainan)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	No charge

Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB100
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB600
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered
COSC	-
	capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	3 days
Cost	RMB300
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national and local taxes
Time	1 day
Cost	RMB20
Procedure 9.	Open a bank account for the company
	and transfer registered capital to the
	account
Time	3 days
Cost	No charge
Procedure 10.	
r roocdare ro.	purchase financial invoices
Time	5 days
Cost	No charge
Procedure 11.	Purchase invoices
Time	2 days
Cost	RMB0.7-1.1 per set of invoices
Procedure 12.*	File for recruitment registration with
	local Career Service Center
Time	1 day
Cost	No charge
Procedure 13.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

## Hangzhou (Zhejiang)

Procedure 1.	Obtain notice of pre-approval of the co-
T:	mpany name
Time Cost	1 day
Procedure 2.	No charge  Open a preliminary bank account, deposit
Flocedule 2.	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB20
Procedure 3.	Obtain capital verification report from an
•	auditing firm
Time	7 days
Cost	RMB800
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
Time	Commerce (AIC) 7 days
Cost	Registration fee: 0.08% of registered
Cost	capital; copy of Business License: RMB10
Procedure 5.	Make a company seal
Time	2 days
Cost	RMB300
Procedure 6.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 7.	Register for national and local tax
Time	1 day
Cost	RMB20
Procedure 8.	Open a bank account for the company and
	transfer registered capital to the account
Time	1 day
Cost	No charge
Procedure 9.	Apply for the authorization to print or
	purchase financial invoices
Time	1 days
Cost	No charge
Procedure 10.	Purchase invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 11.*	File for recruitment registration with
Time	local Career Service Center
	1 day
Cost	No charge

Procedure 12.\* Register with Social Welfare Insurance Center

Time 1 day
Cost No charge

### Harbin (Heilongjiang)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB20
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	7 days
Cost	Registering fee: 0.08% of registered
	capital; copy of Business License: RMB10;
	publishing fee: RMB750
Procedure 5.	Obtain approval from the police depart-
7,00000.00	ment to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB100
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	6 days
Cost	RMB148
Procedure 8.	Register for national tax
Time	1 day
Cost	RMB20
Procedure 9.	Register for local tax
Time	1 day
Cost	RMB20
Procedure 10.	Open a bank account for the company
	and transfer registered capital to the
	account
Time	7 days
Cost	No charge
	J

Procedure 11. Apply for the authorization to print or purchase financial invoices Time 7 days Cost No charge Procedure 12. Purchase invoices Time 1 day Cost RMB0.7-1.1 per set of invoices Procedure 13.\* File for recruitment registration with local Career Service Center Time 1 day Cost No charge Procedure 14.\* Register with Social Welfare Insurance Time 1 day Cost No charge

#### Hefei (Anhui)

Procedure 1. Obtain notice of pre-approval of the company name Time 1 day RMB50 Cost Open a preliminary bank account, deposit Procedure 2. funds in the account and obtain the certificate of deposit Time 1 day Cost No charge Procedure 3. Obtain capital verification report from an auditing firm Time 7 days Cost RMB500 Obtain registration certification "Business Procedure 4. License of Enterprise Legal Person" from local Administration of Industry and Commerce (AIC) Time 7 days Cost Registration fee: 0.08% of registered capital (RMB50 minimum); copy of Business License: RMB20; copy of registration form: RMB15; company information card: RMB200; publication fee: RMB400; copy of legal entity representative certification: **RMB50** Procedure 5. Obtain approval from the police department to make a company seal Time 1 day Cost No charge Procedure 6. Make a company seal Time 2 days Cost RMB200

Procedure 7. Obtain the Organization Code Certificate issued by the Quality and Technology Supervision Bureau Time 7 days Cost RMB148 Procedure 8. Register for national tax Time 1 day Cost RMB20 Procedure 9. Register for local tax Time 1 day Cost RMB20 Procedure 10. Open a bank account for the company and transfer registered capital to the account Time 7 days Cost No charge Procedure 11. Apply for the authorization to print or purchase financial invoices Time 5 days No charge Cost Procedure 12. Purchase invoices Time 2 days Cost RMB0.7-1.1 per set of invoices Procedure 13.\* File for recruitment registration with local Career Service Center Time 1 day Cost No charge Procedure 14.\* Register with Social Welfare Insurance Center Time 1 day No charge Cost

#### Hohhot (Inner-Mongolia)

Procedure 1. Obtain notice of pre-approval of the company name Time 1 day Cost No charge Procedure 2. Open a preliminary bank account, deposit funds in the account and obtain the certificate of deposit Time 1 day Cost RMB20 Procedure 3. Obtain capital verification report from an auditing firm Time 7 days Cost RMB700 (estimate)

Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and Commerce (AIC)
Time	10 days
Cost	Registration fee: 0.08% of registered
	capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	2 days
Cost	RMB65
Procedure 6.	Make a company seal
Time	3 days
Cost	RMB95
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
Time	Supervision Bureau
	10 days RMB148
Cost	
Procedure 8.	Register for national tax
Time	1 day
Cost	RMB20
Procedure 9.	Register for local tax
Time	1 day
	•
Cost	RMB20
Cost Procedure 10.	Open a bank account for the company
	Open a bank account for the company and transfer registered capital to the
Procedure 10.	Open a bank account for the company and transfer registered capital to the account
Procedure 10.	Open a bank account for the company and transfer registered capital to the account 5 days ·
Procedure 10.  Time Cost	Open a bank account for the company and transfer registered capital to the account 5 days · No charge
Procedure 10.	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or
Procedure 10.  Time Cost	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices
Procedure 10.  Time Cost Procedure 11.	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days
Procedure 10.  Time Cost Procedure 11.  Time Cost	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge
Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12.	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices
Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12. Time	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices  2 days
Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12. Time Cost	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices  2 days  RMB0.7-1.1 per set of invoices
Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12. Time	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices  2 days  RMB0.7-1.1 per set of invoices  File for recruitment registration with
Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12. Time Cost	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices  2 days  RMB0.7-1.1 per set of invoices
Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12.  Time Cost Procedure 13.*	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices  2 days  RMB0.7-1.1 per set of invoices  File for recruitment registration with local Career Service Center
Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12. Time Cost Procedure 13.*	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices  2 days  RMB0.7-1.1 per set of invoices  File for recruitment registration with local Career Service Center 1 day
Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12.  Time Cost Procedure 13.*	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices  2 days  RMB0.7-1.1 per set of invoices  File for recruitment registration with local Career Service Center 1 day  No charge
Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12.  Time Cost Procedure 13.*	Open a bank account for the company and transfer registered capital to the account 5 days.  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices  2 days  RMB0.7-1.1 per set of invoices  File for recruitment registration with local Career Service Center 1 day  No charge  Register with Social Welfare Insurance

## Jinan (Shandong)

Procedure 1.	Obtain notice of pre-approval of the company name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit funds in the account and obtain the certificate of deposit
Time	1 day
Cost	RMB10
Procedure 3.	Obtain capital verification report from an auditing firm
Time	7 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business License of Enterprise Legal Person" from local Administration of Industry and Commerce (AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police department to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB300
Procedure 7.	Obtain the Organization Code Certificate issued by the Quality and Technology Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national and local taxes
Time	1 day
Cost	RMB30
Procedure 9.	Open a bank account for the company and transfer registered capital to the account
Time	2 days
Cost	No charge
Procedure 10.	Apply for the authorization to print or
	purchase financial invoices
Time	3 days
Cost	No charge

Procedure 11.	Purchase invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 12.*	File for recruitment registration with
	local Career Service Center
Time	1 day
Cost	No charge
Procedure 13.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

### Kunming (Yunnan)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	RMB50
Procedure 2.	Open a preliminary bank account,
	deposit funds in the account and obtain
	the certificate of deposit
Time	1 day
Cost	RMB30
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	10 days
Cost	Registration fee: 0.08% of registered
	capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police
	department to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB200
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148

Procedure 8.	Register for national tax
Time	1 day
Cost	RMB25
Procedure 9.	Register for local tax
Time	1 day
Cost	RMB25
Procedure 10.	Open a bank account for the company and
	transfer registered capital to the account
Time	5 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
	purchase financial invoices
Time	5 days
Cost	No charge
Procedure 12.	Purchase invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with
	local Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

### Lanzhou (Gansu)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB30
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	0.2% of registered capital, no less than
	RMB500
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered
	capital (RMB50 in mnimum); copy of
	Business License: RMB10

Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB220
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national tax
Time	2 days
Cost	RMB20
Procedure 9.	Register for local tax
Time	2 days
Cost	RMB20
Procedure 10.	
	and transfer registered capital to the
	account
Time	7 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
	purchase financial invoices
Time	7 days
Cost	No charge
Procedure 12.	
Time	3 days
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with local
	Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance Center
Time	1 day
Cost	No charge

## Nanchang (Jiangxi)

Procedure 1.	Obtain a notice of pre-approval of the
	company name
Time	1 day
Cost	RMB30
Procedure 2.	Open a preliminary bank account, deposit funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	PMB30

Cost

No charge

Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB500 (estimate)
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police department to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB300
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national tax
Procedure 8. Time	Register for national tax 1 day
	1 day RMB20
Time	1 day
Time Cost	1 day RMB20
Time Cost Procedure 9.	1 day RMB20 Register for local tax
Time Cost Procedure 9. Time	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and
Time Cost Procedure 9. Time Cost Procedure 10.	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account
Time Cost Procedure 9. Time Cost Procedure 10.	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11.	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time Cost	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time Cost Procedure 12.	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time Cost Procedure 12. Time	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 2 days
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time Cost Procedure 12. Time Cost Procedure 12. Time Cost	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 2 days RMB0.7-1.1 per set of invoices
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time Cost Procedure 12. Time	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 2 days RMB0.7-1.1 per set of invoices File for recruitment registration with
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time Cost Procedure 12. Time Cost Procedure 13.*	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 2 days RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time Cost Procedure 12. Time Cost Procedure 13.* Time	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 2 days RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time Cost Procedure 12. Time Cost Procedure 13.* Time Cost Cost Cost Cost Time Cost Cost Cost Cost Cost Cost Cost Cost	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 2 days RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day No charge
Time Cost Procedure 9. Time Cost Procedure 10. Time Cost Procedure 11. Time Cost Procedure 12. Time Cost Procedure 13.*	1 day RMB20 Register for local tax 1 day RMB20 Open a bank account for the company and transfer registered capital to the account 5 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 2 days RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day

#### Nanjing (Jiangsu)

Procedure 1. Obtain a notice of pre-approval of the company name Time 1 day Cost No charge Procedure 2. Open a preliminary bank account, deposit funds in the account and obtain the certificate of deposit Time 1 day Cost RMB20

Procedure 3. Obtain capital verification report from an auditing firm

Time 7 days Cost RMB700

Procedure 4. Obtain registration certification "Business

> License of Enterprise Legal Person" from local Administration of Industry and Commerce

(AIC)

Time 7 days

Cost Registration fee: 0.08% of registered

capital; copy of Business License: RMB10

Procedure 5. Make a company seal

Time 2 days RMB300 Cost

Procedure 6. Obtain the Organization Code Certificate

issued by the Quality and Technology

Supervision Bureau

Time 7 days Cost RMB148

Procedure 7. Register for national and local tax

Time 1 day RMB10 Cost

Procedure 8. Open a bank account for the company

and transfer registered capital to the

account

Time 1 day Cost **RMB10** 

Procedure 9. Apply for the authorization to print or

purchase financial invoices

Time 3 days Cost No charge

Procedure 10. Purchase invoices

Time 1 day

Cost RMB0.7-1.1 per set of invoices

Procedure 11.\* File for recruitment registration with

local Career Service Center

Time 1 day Cost No charge

Register with Social Welfare Insurance Procedure 12.\* Center

Time

Cost No charge

1 day

#### Nanning (Guangxi)

Procedure 1. Obtain notice of pre-approval of the co-

mpany name Time

1 day

Cost RMB20

Procedure 2. Open a preliminary bank account, deposit

funds in the account and obtain the

certificate of deposit

Time 1 day Cost **RMB30** 

Procedure 3. Obtain capital verification report from an

auditing firm

Time 7 days Cost RMB300

Procedure 4. Obtain registration certification "Business

> License of Enterprise Legal Person" from local Administration of Industry and

Commerce (AIC)

Time 10 days

Cost Registration fee: 0.08% of registered

capital; copy of Business License: RMB10;

publication fee: RMB500

Procedure 5. Obtain approval from the police depart-

ment to make a company seal

Time 1 day

Cost No charge

Procedure 6. Make a company seal Time 2 days

RMB245 Cost

Procedure 7. Obtain the Organization Code Certificate

issued by the Quality and Technology

Supervision Bureau

Time 7 days Cost RMB78

Procedure 8. Register for national tax

Time 1 day **RMB70** Cost

Procedure 9. Register for local tax

Time 1 day Cost RMB70

Procedure 10.	Open a bank account for the company and transfer registered capital to the account
Time	7 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or purchase financial invoices
Time	7 days
Cost	No charge
Procedure 12.	Purchase invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with local Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance Center
Time	1 day
Cost	No charge

## Shanghai

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	RMB80
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	No charge
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	5 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	License of Enterprise Legal Person" from local Administration of Industry and
Time	local Administration of Industry and
Time Cost	local Administration of Industry and Commerce (AIC)
	local Administration of Industry and Commerce (AIC) 5 days
	local Administration of Industry and Commerce (AIC) 5 days Registration fee: 0.08% of registered
Cost	local Administration of Industry and Commerce (AIC) 5 days Registration fee: 0.08% of registered capital; copy of Business License: RMB10
Cost	local Administration of Industry and Commerce (AIC) 5 days Registration fee: 0.08% of registered capital; copy of Business License: RMB10 Obtain approval from the police depart-

Procedure 6.	Make a company seal
Time	1 day
Cost	RMB300
Procedure 7.	Obtain the Organization Code Certificate issued by the Quality and Technology Supervision Bureau
Time	2 days
Cost	RMB148
Procedure 8.	Register with the local statistics bureau
Time	1 days
Cost	RMB50
Procedure 9.	Register for national and local tax
Time	7 days
Cost	RMB100
Procedure 10.	Open a bank account for the company and transfer registered capital to the account
Time	5 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
Time	purchase financial invoices 3 days
Cost	No charge
Procedure 12.	
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with local Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance Center
Time	1 day

## Shenyang (Liaoning)

No charge

Cost

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the certi-
	ficate of deposit
Time	2 days
Cost	RMB20

Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	10 days
Cost	Registration fee: 0.08% of registered
	capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB250
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	5 days
Cost	RMB148
Procedure 8.	Register for national tax
Time	1 day
Cost	RMB16
Procedure 9.	Register for local tax
Time	1 day
Cost	RMB16
Procedure 10.	Open a bank account for the company
	and transfer registered capital to the
	account
Time	5 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
	purchase financial invoices
Time	5 days
Cost	No charge
Procedure 12.	
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

## Shijiazhuang (Hebei)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	RMB100
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	No charge
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from local
	Administration of Industry and Commerce
	(AIC)
Time	10 days
Cost	Registration fee: 0.08% of registered
	capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Tíme	2 days
Cost	RMB200
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology Super-
	vision Bureau
Time	7 days
Cost	RMB348
Procedure 8.	Register for national tax
Time	1 day
Cost	RMB100
Procedure 9.	Register for local tax
Time	1 day
Cost	RMB50
Procedure 10.	Open a bank account for the company and
	transfer registered capital to the account
Time	5 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
	purchase financial invoices
Time	5 days
Cost	No charge

Procedure 12.	Purchase invoices
Time	2 days
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with local
	Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

## Taiyuan (Shanxi)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	5 days
Cost	RMB20
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB600
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from local
	Administration of Industry and Commerce (AIC)
Time	15 days
Cost	Registration fee: 0.08% of registered
	capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	2 days
Cost	No charge
Procedure 6.	Make a company seal
Time	3 days
Cost	RMB200
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national tax
Time	2 days
Cost	RMB20
Procedure 9.	Register for local tax
Time	2 days
Cost	RMB20

Procedure 10.	Open a bank account for the company and
	transfer registered capital to the account
Time	5 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
	purchase financial invoices
Time	5 days
Cost	No charge
Procedure 12.	Purchase Invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with local
	Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

## Tianjin

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB20
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB600
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered
	capital; copy of Business License: RMB10
Comments:	Starting from July 1st, 2006, applicants
	submit application online for verification
	by the municipal AIC before submitting
	relevant paper materials. Applicants can
	register for certification on the same day
	if the application is complete.

Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB200
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national tax
Time	1 day
Cost	RMB10
Procedure 9.	Register for local tax
Time	1 day
Cost	RMB10
Procedure 10.	Open a bank account for the company
	and transfer registered capital to the
	account
Time	7 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
	purchase financial invoices
Time	5 days
Cost	No charge
Procedure 12.	Purchase invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with
	local Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Tìme	1 day
Cost	No charge

## Urumqi (Xinjiang)

Procedure 1.	Obtain notice of pre-approval of the company name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit funds in the account and obtain the certificate of deposit
Time	1 day
Cost	RMB20

Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business License of Enterprise Legal Person" from local Administration of Industry and Commerce (AIC)
Time	10 days
Cost Procedure 5.	Registration fee: 0.08% of registered capital; copy of Business License: RMB10
	Obtain approval from the police department to make a company seal
Tíme	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	3 days
Cost	RMB300
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national and local tax
Time	1 day
Cost	RMB60
Cost Procedure 9.	RMB60 Open a bank account for the company
NO. CONT. CO.	Open a bank account for the company and transfer registered capital to the
NO. CONT. CO.	Open a bank account for the company and transfer registered capital to the account
Procedure 9.	Open a bank account for the company and transfer registered capital to the account 7 days
Procedure 9.	Open a bank account for the company and transfer registered capital to the account 7 days No charge Apply for the authorization to print or
Procedure 9.  Time  Cost  Procedure 10.	Open a bank account for the company and transfer registered capital to the account 7 days No charge Apply for the authorization to print or purchase financial invoices
Procedure 9.  Time Cost Procedure 10.  Time	Open a bank account for the company and transfer registered capital to the account 7 days  No charge  Apply for the authorization to print or purchase financial invoices 5 days
Procedure 9.  Time Cost Procedure 10.  Time Cost	Open a bank account for the company and transfer registered capital to the account 7 days  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge
Procedure 9.  Time Cost Procedure 10.  Time Cost Procedure 11.	Open a bank account for the company and transfer registered capital to the account 7 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices
Procedure 9.  Time Cost Procedure 10.  Time Cost Procedure 11. Time	Open a bank account for the company and transfer registered capital to the account 7 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 1 day
Procedure 9.  Time Cost Procedure 10.  Time Cost Procedure 11. Time Cost	Open a bank account for the company and transfer registered capital to the account 7 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices
Procedure 9.  Time Cost Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12.*	Open a bank account for the company and transfer registered capital to the account 7 days  No charge  Apply for the authorization to print or purchase financial invoices 5 days  No charge  Purchase invoices  1 day  RMB0.7-1.1 per set of invoices  File for recruitment registration with local Career Service Center
Procedure 9.  Time Cost Procedure 10.  Time Cost Procedure 11. Time Cost	Open a bank account for the company and transfer registered capital to the account 7 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with
Procedure 9.  Time Cost Procedure 10.  Time Cost Procedure 11.  Time Cost Procedure 12.*	Open a bank account for the company and transfer registered capital to the account 7 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day No charge
Procedure 9.  Time Cost Procedure 10.  Time Cost Procedure 11. Time Cost Procedure 12.*	Open a bank account for the company and transfer registered capital to the account 7 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day
Procedure 9.  Time Cost Procedure 10.  Time Cost Procedure 11. Time Cost Procedure 12.*  Time Cost	Open a bank account for the company and transfer registered capital to the account 7 days No charge Apply for the authorization to print or purchase financial invoices 5 days No charge Purchase invoices 1 day RMB0.7-1.1 per set of invoices File for recruitment registration with local Career Service Center 1 day No charge Register with Social Welfare Insurance

## Wuhan (Hubei)

Procedure 1.	Obtain a notice of Pre-Approval of the
	Company Name
Time	1 day
Cost	RMB40
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB150
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB800
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from local
	Administration of Industry and Commerce
Time a	(AIC)
Time	7 days
Cost	Registration fee: 0.08% of registered
Procedure 5.	capital; copy of Business License: RMB10
Frocedure 5.	Obtain approval from the police depart-
Time	ment to make a company seal  1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	3 days
Cost	RMB150
Procedure 7.	
Procedule 1.	Obtain the Organization Code Certificate
	issued by the Quality and Technology Supervision Bureau
Time	16 days
Cost	RMB80
Procedure 8.*	Register for national and local tax
Time	1 day
Cost	RMB20
and the same of th	
Procedure 9.*	Open a bank account for the company
	and transfer registered capital to the
Time	account 3 days
Cost	
	No charge
Comments:	Some banks require firms to get a security kit which costs RMB280.
Procedure 10.*	Apply for the authorization to print or
i loccaule lo.	purchase financial invoices
Time	4 days
Cost	No charge
2001	no analyc

Procedure 11.*	Purchase invoices
Time	2 days
Cost	RMB0.7-1.1 per set of invoices
Procedure 12.*	File for recruitment registration with local
	Career Service Center
Time	1 day
Cost	No charge
Procedure 13.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

### Xi'an (Shaanxi)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	RMB50
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB20
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB600
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from local
	Administration of Industry and Commerce
	(AIC)
Time	10 days
Cost	Registration fee: 0.08% of registered
	capital; other fees: RMB310
Procedure 5.	Obtain approval from the police departm-
	ent to make a company seal
Time	1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	2 days
Cost	RMB200
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national tax
Time	1 day
Cost	RMB20

Procedure 9.	Register for local tax
Time	1 day
Cost	RMB20
Procedure 10.	Open a bank account for the company and
	transfer registered capital to the account
Time	7 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
	purchase financial invoices
Time	4 days
Cost	No charge
Procedure 12.	Purchase invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with
	local Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

## Xining (Qinghai)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB30
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB500
Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and
	Commerce (AIC)
Time	10 days
Cost	Registration fee: 0.08% of registered
	capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
	ment to make a company seal
Time	2 days
Cost	RMB80

Procedure 6.	Make a company seal
Time	3 days
Cost	RMB280
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national tax
Time	2 days
Cost	RMB20
Procedure 9.	Register for local tax
Time	2 days
Cost	RMB20
Procedure 10.	Open a bank account for the company and
	transfer registered capital to the account
Time	7 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or
	purchase financial invoices
Time	7 days
Cost	RMB10
Procedure 12.	Purchase invoices
Time	2 days
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with local
	Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

## Yinchuan (Ningxia)

Procedure 1.	Obtain notice of pre-approval of the co-
	mpany name
Time	1 day
Cost	No charge
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
	certificate of deposit
Time	1 day
Cost	RMB20
Procedure 3.	Obtain capital verification report from an
	auditing firm
Time	7 days
Cost	RMB500

Procedure 4.	Obtain registration certification "Business
	License of Enterprise Legal Person" from
	local Administration of Industry and Commerce (AIC)
Time	15 days
Cost	Registration fee: 0.08% of registered
Cost	capital, no less than RMB50; copy of Bus- iness License: RMB10
Procedure 5.	Obtain approval from the police depart-
(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ment to make a company seal
Time	3 days
Cost	No charge
Procedure 6.	Make a company seal
Time	3 days
Cost	RMB200
Procedure 7.	Obtain the Organization Code Certificate
	issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national tax
Time	1 day
Cost	RMB30
Procedure 9.	Register for local tax
Time	1 day
Cost	RMB30
Procedure 10.	Open a bank account for the company and
	transfer registered capital to the account
Time	7 days
Cost	No charge
Procedure 11.	Apply for the authorization to print or purchase financial invoices
Time	7 days
Cost	RMB20
Procedure 12.	Purchase invoices
Time	2 days
Cost	RMB0.7-1.1 per set of invoices
Procedure 13.*	File for recruitment registration with local Career Service Center
Time	1 day
Cost	No charge
Procedure 14.*	Register with Social Welfare Insurance
	Center
Time	1 day
Cost	No charge

## Zhengzhou (Henan)

Procedure 1.	Obtain notice of pre-approval of the co-
Ti	mpany name
Time	1 day
Cost	RMB50
Procedure 2.	Open a preliminary bank account, deposit
	funds in the account and obtain the
Time	certificate of deposit 1 day
Cost	RMB200
Procedure 3.	Obtain capital verification report from an
Frocedure 5.	auditing firm
Time	7 days
Cost	RMB600
Procedure 4.	Obtain registration certification "Business
114459999	License of Enterprise Legal Person" from local
	Administration of Industry and Commerce
	(AIC)
Time	10 days
Cost	Registration fee: 0.08% of registered
A CONTRACTOR OF THE PARTY OF TH	capital; copy of Business License: RMB10
Procedure 5.	Obtain approval from the police depart-
Time	ment to make a company seal  1 day
Cost	No charge
Procedure 6.	Make a company seal
Time	3 days
Cost	RMB160
Procedure 7.	Obtain the Organization Code Certificate issued by the Quality and Technology
	Supervision Bureau
Time	7 days
Cost	RMB148
Procedure 8.	Register for national and local tax
Time	1 day
Cost	RMB20
Procedure 9.	Open a bank account for the company
	and transfer registered capital to the
Time	and transfer registered capital to the
Time Cost	and transfer registered capital to the account
	and transfer registered capital to the account 4 days No charge Apply for the authorization to print or
Cost Procedure 10.	and transfer registered capital to the account 4 days No charge Apply for the authorization to print or purchase financial invoices
Cost	and transfer registered capital to the account 4 days No charge Apply for the authorization to print or

Procedure 11.	Purchase invoices
Time	1 day
Cost	RMB0.7-1.1 per set of invoices
Procedure 12.*	File for recruitment registration with local Career Service Center
Time	1 day
Cost	No charge

Procedure 13.*	Register with Social Welfare Insurance Center
Time	1 day
Cost	No charge

# Procedures to register property

#### Beijing

Property value: RMB2,250,000

Procedure 1. Declare taxes

Time 1 day

Cost Business tax and surcharges: 5.5% of

appreciation on property value; deed

tax: 3% of trading price

Procedure 2. Pay business tax

Time 1 day

Cost No charge

Procedure 3. Submit business tax receipt

Time 1 day
Cost No charge
Procedure 4. Pay taxes
Time 1 day
Cost No charge

Procedure 5. Submit application documents for regis-

tration of building title transfer

Time 7 days

Cost No charge

Procedure 6. Pay stamp duty

Time 1 day

Cost 0.1% of trading price plus RMB5 for title

certificate

Procedure 7. Obtain new building title certificate

Time 1 day

Time

Cost No charge

Procedure 8. Apply for registration of land title

transfer 30 days

Cost No charge

Procedure 9. Conduct land cadastre survey, contact

the survey and mapping institute to cond-

uct land survey and mapping

Time 15 days

Cost RMB0.27/m²

Procedure 10. Obtain new land title certificate

Time 1 day
Cost RMB5

#### Changchun (Jilin)

Property value: RMB667,350

Procedure 1. Submit application documents for registra-

tion

Time 10 days

Cost No charge

Note (1) Case studies are compiled based on surveys of real estate agencies and information collected from public sources.

(2) Procedures sometimes take place simultaneously and in that case the overlapping time is only counted once. The simultaneous procedure is marked with an asterik. Time is measured in calendar days. (3) Property value is assumed

to be 50 times GDP per capita in the province where the capital city is located.

Procedure 2.	Pay fees and taxes
Time	1 day
Cost	Deed tax: 3% of trading price; stamp duty:
	0.1% of trading price plus RMB10; business
	tax and surcharges: 5.5% of appreciation on
	property value
Procedure 3.	Pay processing fee and registration fee
Time	1 day
Cost	Processing fee: 1% of trading price;
	registration fee: RMB65 plus RMB0.3/m² for
	building of more than 100m <sup>2</sup>
Procedure 4.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 5.	Apply for registration of land title
	transfer
Time	10 days for processing application, 30 days
	for notification
Cost	No charge
Procedure 6.*	Send boundary setting notices to
	neighbors
Time	Occurs simultaneously with above
	procedures
Cost	No charge
Procedure 7.	Pay land title registration fees
Time	1 day
Cost	Registration fee: RMB0.5/m²; administration
	fee: RMB1/m²; mapping fee: RMB0.2/m²;
	copy fee: RMB10
Procedure 8.	Obtain new land title certificate
Tíme	1 day
Cost	No charge

# Changsha (Hunan)

Property value: RMB518,300

Procedure 1.	Submit application documents for
	building transaction
Time	7 days
Cost	No charge
Procedure 2.	Obtain payment orders
Time	1 day
Cost	No charge
Procedure 3.	Pay taxes and fees for building transactions
Time	1 day
Cost	Deed tax: 4% of trading price; stamp
	duty: 0.1% of trading price; transaction
	processing fee: 1.3% of trading price

Procedure 4.	Validate building title certificate and sign
	the contract before the official witness
Time	10 days
Cost	No charge
Procedure 5.	Obtain payment order for registration of
	building title transfer
Time	1 day
Cost	No charge
Procedure 6.	Pay required fees
Time	1 day
Cost	Registration fee: 1.5% of trading price
Procedure 7.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 8.	Apply for registration of land title
	transfer
Time	30 days
Cost	RMB120
Procedure 9.*	Cadastre survey and ownership investi-
	gation
Time	Occurs simultaneously with above pro-
	cedures
Cost	No additional charge
Procedure 10.	Obtain new land title certificate
Time	1 day
Cost	No additional charge

# Chengdu (Sichuan)

Property value: RMB423,250

Procedure 1.	Submit application form and obtain tax
	payment notices
Time	10 days
Cost	No charge
Procedure 2.*	Pay processing fees and business tax
Time	1 day
Cost	Processing fee: 0.7% of trading price;
	business tax and surcharges: 5.5% of
	appreciation on property value
Procedure 3.*	Submit receipts of fee payment
Tîme	1 day
Cost	No charge
Procedure 4.	Declare deed tax
Time	1 day
Cost	No charge
Procedure 5.	Pay deed tax
Time	1 day
Cost	3% of trading price

Procedure 6.	Submit application documents for
	registration of building title transfer
Time	3 days
Cost	No charge
Procedure 7.	Pay transfer registration fee
Time	1 day
Cost	Registration fee: RMB240; copy fee: RMB10
Dunnadura 0	
Procedure 8.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 9.	Apply for registration of land title
	transfer
Time	20 days
Cost	No charge
Procedure 10.	Pay required fees
Time	1 day
Cost	Processing fee: 2% of trading price; land ownership investigation fee: RMB20; copy of land title certificate: RMB5; registration of change of title: RMB10; cadastre mapping fee: RMB20 for less than 500m <sup>2</sup>
Procedure 11.	Obtain new land title certificate

# Chongqing

Time

Cost

Cost

Property value: RMB548,900

1 day No charge

Procedure 1.	Map the lot at the land planning and
	mapping office in the district
Time	3 days
Cost	RMB50-100
Procedure 2.	Pay land transaction processing fee
Time	1 day
Cost	1.5% of base price of the land
Procedure 3.	Pay required taxes
Time	1 day
Cost	Deed tax: 1.5% of trading price for buildings of less than 140 m <sup>2</sup> ; 3% of trading price for buildings of more than 140 m <sup>2</sup> ; business tax and surcharges: 5.5% of appreciation on property value
Procedure 4.	Submit application documents for registration of building title transfer
Time	20 days, 30 working days maximum

No charge

Procedure 5.	Obtain payment notice
Time	1 day
Cost	No charge
Procedure 6.	Pay required fees
Time	1 day
Cost	Building mapping fee: RMB0.2-1.5/m <sup>2</sup> ; land and building title certification copy fee: RMB20; registration fee: 2% of trading price; transaction processing fee: 2% of trading price; land ownership investigation fee: RMB50
Procedure 7.	Obtain new property title certificate
Time	1 day
Cost	No charge

# Fuzhou (Fujian)

Property value: RMB931,050

Procedure 1.	File application of building title registration
	for preliminary examination
Time	7 days
Cost	No charge
Procedure 2.	Obtain payment order
Time	1 day
Cost	No charge
Procedure 3.	Pay taxes for real property transactions
Time	1 day
Cost	Business tax and surcharges: 5.5% of appreciation on property value: deed tax: 3% of trading price; stamp duty: 0.1% of trading price
Procedure 4.	Pay registration fees and obtain receipts
Time	1 day
Cost	RMB10/m <sup>2</sup>
Procedure 5.	Apply for building title certificate
Time	1 day
Cost	RMB100
Procedure 6.	Apply for land title certificate
Time	1 day
Cost	RMB100
Procedure 7.	Obtain new building and land title certificates
Time	25 days
Cost	No charge

# Guangzhou (Guangdong)

Property value: RMB1,306,700

Procedure 1.	Obtain real estate cadastre record
Time	1 day
Cost	RMB50
Procedure 2.	Submit the application for real estate
	transaction
Time	10 days
Cost	RMB50
Procedure 3.	Sign real estate transaction contract and
	publicize the transaction
Time	1 day
Cost	No charge
Procedure 4.	Declare taxes payable
Time	1 day
Cost	No charge
Procedure 5.	Pay taxes
Time	1 day
Cost	Deed tax: 3% of trading price
Procedure 6.	Submit application documents for
	registration of building title transfer
Time	20 days
Cost	No charge
Procedure 7.*	Pay required taxes and fees
Time	Occurs simultaneously with above procedures
Cost	Business tax and surcharges: 5.5% of
	appreciation on property value; transaction
	processing fee: RMB3/m²; stamp duty:
	0.1% of trading price; registration fee:
	RMB80; stamp tax of title permits or
	certificates: RMB5
Comments:	Tax bureau entrusts the real estate trading center to collect business tax.
Procedure 8.	Obtain new building and land title
	certificate
Time	1 day
Cost	No additional charge

# Guiyang (Guizhou)

Property value: RMB247,850

Procedure 1. Obtain stamp on the plan of the building

Time 1 day .Cost No charge

Procedure 2.	Submit application of building transaction for preliminary examination
Time	1 day
Cost	No charge
Procedure 3.	Pay taxes
Time	1 day
Cost	Deed tax: 3% of trading price; business tax and surcharges: 5.5% of appreciation on property value
Procedure 4.	Submit application documents for
	registration of building title transfer
Time	35 days
Cost	No charge
Procedure 5.*	Pay registration fees for building title transfer
Time	1 day
Cost	Registration fee: RMB400 for buildings of 50m <sup>2</sup> or less than 50m <sup>2</sup> , RMB100 for every additional 100m <sup>2</sup> , RMB8000 per property in maximum; stamp duty: 0.1% of trading price; transaction processing fee: RMB24/m <sup>2</sup> ; certification copy fee: no fee for a single certificate
Procedure 6.*	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 7.	Apply for registration of land title transfer
Time	38 days
Cost	RMB100
Procedure 8.*	Pay land title registration fees
Time	Occurs simultaneously with above procedures
Cost	No additional charge
Procedure 9.	Obtain new land title certificate
Time	1 day
	0110

# Haikou (Hainan)

Cost

Property value: RMB549,000

RMB10

Procedure 1. Submit application of building title transfer for preliminary examination Time 10 days Cost Appraisal fee: 0.3% of trading price

Procedure 2. Obtain appraisal forms and tax/fee payment notices Time 1 day Cost No charge Procedure 3. Declare taxes payable Tìme 1 day Cost No charge Procedure 4. Pay taxes Time 1 day Cost Deed tax: 3% of trading price; stamp tax: 0.1% of trading price; business tax and surcharges: 5.5% of appreciation on property value Submit application documents for Procedure 5. registration of building title transfer Time 15 days Cost No charge Procedure 6. Pay registration fees Time 1 day Cost Building transaction processing fee: RMB 10/m<sup>2</sup>; registration fee: RMB150 for building of less than 150m2, RMB300 for buildings of 151-500m<sup>2</sup>, RMB600 for buildings of 501-1000m2; certificate copy fee: RMB15; archive fee (based on area under roof): RMB30 for buildings of less than 100m2, RMB10-50 for buildings of 100-500m2, RMB100 for buildings of 500m<sup>2</sup>-1000m<sup>2</sup>. Procedure 7. Obtain new building title certificate Tíme 1 day Cost No charge Procedure 8. Apply for registration of land title transfer Time 45 days Cost No charge

Procedure 9.\* Pay land title registration fees

Time Occurs simultaneously with above

procedures

Cost Land trading processing fee (based on

the trading price or appraised price): 0.5% of trading price for trading price of less than RMB1 million, 0.3% of trading price for trading price of between RMB1-10 million, 0.15% of trading price for trading price of between RMB10-30 million, 0.01% of trading price for trading price of between RMB30-100 million; registration

fee: RMB0.2 /m<sup>2</sup>, land title certificate copy fee: RMB20

Procedure 10. Obtain new land title certificate

Time 1 day
Cost No charge

# Hangzhou (Zhejiang)

Property value: RMB1,377,600

Procedure 1. Building appraisal

Time 1 day

Cost 0.3% of trading price

Procedure 2. Submit application documents for regis-

tration of building title transfer

Time 1 day

Cost No charge

Procedure 3. Declare and pay taxes

Time 1 day

Cost Deed tax: 3% trading price

Procedure 4. File deed tax payment receipt and pay

processing fee

Time 1 day

Cost Real property transaction processing fee:

1% of trading price; stamp duty: 0.1% of

trading price

Procedure 5. Obtain new building title certificate

Time 20 days Cost No charge

Procedure 6. Apply for registration of land title trans-

fer

Time 25 days Cost No charge

Procedure 7.\* Pay land title registration fees

Time 1 day
Cost RMB300

Procedure 8. Obtain new land title certificate

Time 1 day
Cost No charge

# Harbin (Heilongjiang)

Property value: RMB721,500

Procedure 1. Submit application documents for regis-

tration of building title transfer

Time 20 days Cost No charge

Procedure 2. Obtain tax payment notices

Time	1 day
Cost	No charge
Procedure 3.	Pay taxes
Time	1 day
Cost	Deed tax: 5% of trading price
Procedure 4.	Pay required fees
Time	1 day
Cost	Transaction processing fee: 0.5% of trading price; registration fee: RMB50 for buildings of less than 100m <sup>2</sup> , plus RMB0.2/m <sup>2</sup> above 100m <sup>2</sup> ; copy fee: RMB10; second-hand building appraisal fee: 0.25% of appraisal price
Procedure 5.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 6.	Apply for registration of land title
	transfer
Time	30 days
Cost .	Certificate copy fee: RMB20; registration fee: RMB100 for land area of 1000m² or less, RMB40 for every additional 500m² above 1000m²; validation fee: RMB50 for land of 2000m² or less; administration fee: RMB2.5 /m²
Procedure 7.*	Contact cadastre section staff to conduct onsite survey
Time	Occurs simultaneously with above procedures
Cost	No additional charge
Procedure 8.	Obtain new land title certificate
Time	1 day

# Hefei (Anhui)

Cost

Property value: RMB429,850

No charge

Procedure 1.	Obtain mapping of building
Time	10 days
Cost	RMB300
Procedure 2.	Submit application documents for registration of building title transfer and obtain tax and fee payment notices
Time	1 day
Cost	No charge
Procedure 3.	Declare deed tax

Time	1 day
Cost	No charge
Procedure 4.	Pay deed tax
Time	1 day
Cost	4% of trading price
Procedure 5.	Submit application for registration of
	building title transfer
Time	14 days
Cost	No charge
Procedure 6.	Pay registration fees
Time	1 day
Cost	Transaction processing fee: 1% of trading price; registration fee: RMB200, stamp duty: 0.1% of trading price plus RMB5; appraisal fee: 0.3% of trading price
Procedure 7.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 8.	Apply for registration of land title transfer
Time	15 days
Cost	No charge
Procedure 9.	Pay fees for land title certificate
Time	1 day
Cost	Processing fee: RMB0.8/m <sup>2</sup> ; certificate copy fee: RMB10
Procedure 10.	
Time	1 day
Cost	No charge

# Hohhot (Inner Mongolia)

Property value: RMB801,300

Procedure 1.	Retrieve real property record
Time	2 days
Cost	RMB400
Procedure 2.	File for property appraisal
Tíme	2 days
Cost	Appraisal fee: 0.5% of appraisal price
Procedure 3.	Pay taxes
Time	1 day
Cost	Deed tax: 3% of trading price; business
	tax and surcharges: 5.5% of appreciation
	on property value
Procedure 4.	Obtain the building plan

Time	1 day
Cost	RMB30
Procedure 5.	Consult the application requirements
Time	1 day
Cost	No charge
Procedure 6.	Submit application documents fo
	registration of building title transfer
Time	7 days
Cost	No charge
Procedure 7.	Pay required fees
Time	1 day
Cost	Transaction fee: RMB8/m²; stamp duty
	0.1% of trading price plus RMB5
	application fee: RMB80
Procedure 8.	Obtain new building title certificate
Time	1 ďay
Cost	No charge
Procedure 9.	Apply for registration of land title tr
	ansfer
Time	30 days
Cost	No charge
Procedure 10.*	Land cadastre survey
Time	Occurs simultaneously with above
	procedures
Cost	Land ownership investigation and cadastre
	mapping fee: RMB100 for land area of less
	than 1000m²
Procedure 11.	Obtain new land title certificate

# Jinan (Shandong)

Time

Cost

Property value: RMB1,002,200

1 day

RMB10

Durandon	A A - C
Procedure 1.	Apply for mapping
Time	1 day
Cost	RMB30
Procedure 2.	Pay taxes
Time	1 day
Cost	Deed tax: 3% of trading price; business
	tax and surcharges: 5.5% of appreciation
	on property value
Procedure 3.	Submit application documents for
	registration of building title transfer
Time	7 days
Cost	No charge
Procedure 4.	Pay registration fee

Time	1 day
Cost	Transaction registration fee: RMB80 for buildings of 100m <sup>2</sup> and less; RMB120 for buildings of 100-500m <sup>2</sup> ; RMB200 for buildings of 500-1500m <sup>2</sup> ; transaction processing fee: RMB10/m <sup>2</sup>
Procedure 5.	Obtain new building title certificate
Tíme	1 day
Cost	No charge
Procedure 6.	Apply for registration of land title transfer
Time	20 days
Cost	No charge
Procedure 7.	Land cadastre survey
Time	7 days
Cost	No charge
Procedure 8.	Obtain land title certificate
Time	1 day
Cost	Land ownership investigation and cadastre mapping: RMB100; land certificate copy fee: RMB10

# Kunming (Yunnan)

Property value: RMB391,650

Property value	e: RMB391,630
Procedure 1.	Notarization of trading contract
Time	1 day
Cost	0.3% of trading price
Procedure 2.	Declare taxes
Time	1 day
Cost	No charge
Procedure 3.	Pay taxes
Time	1 day
Cost	Deed tax: 3% of trading price; business tax and surcharges: 5.5% of appreciation on property value
Procedure 4.	tax and surcharges: 5.5% of appreciation
	tax and surcharges: 5.5% of appreciation on property value Submit application documents for
Procedure 4.	tax and surcharges: 5.5% of appreciation on property value Submit application documents for registration of building title transfer
Procedure 4.	tax and surcharges: 5.5% of appreciation on property value Submit application documents for registration of building title transfer 30 days
Procedure 4. Time Cost	tax and surcharges: 5.5% of appreciation on property value Submit application documents for registration of building title transfer 30 days No charge

transaction processing fee: RMB8/m<sup>2</sup>

Procedure 6. Obtain new building title certificate

Time 1 day Cost No charge Apply for registration of land title Procedure 7. transfer Time 30 days Cost Registration fee: RMB0.1/m<sup>2</sup> Procedure 8.\* Land cadastre survey and ownership investigation Time Occurs simultaneously with above procedures Cost No additional charge Procedure 9. Obtain new land title certificate Time 1 day

Copy of the land title certificate: RMB5

# Lanzhou (Gansu)

Cost

Property value: RMB367,050

Submit application of building title transfer for preliminary examination Time 1 day Cost No charge Procedure 2. On-site survey and mapping Time 3 days Cost RMB2.04/m<sup>2</sup> Procedure 3. Obtain tax payment notices Time 1 day Cost No charge Procedure 4. Pay taxes Time 1 day Cost 3% of trading price Procedure 5. Pay required fees Time 1 day Cost Registration fee: RMB200 for buildings of less than 1000m<sup>2</sup>; processing fee: RMB10/m<sup>2</sup>; stamp duty: 0.1% of trading price plus RMB5; certification copy fee: RMB10 for more than one copy Procedure 6. Submit application documents for registration of building title transfer Time 30 days Cost No charge Procedure 7. Obtain new building title certificate Time 1 day Cost No charge

Procedure 8.	Apply for registration of land title transfer
Time	38 days
Cost	No charge
Procedure 9.	Pay land title registration fees
Time	1 day
Cost	RMB110
Procedure 10.	Obtain new land title certificate
Time	1 day
Cost	No charge

# Nanchang (Jiangxi)

Property value: RMB471,950

Procedure 1.	Building appraisal
Time	5 days
Cost	0.5% of trading price
Procedure 2.	Retrieve building record
Tîme	3 days
Cost	RMB50
Procedure 3.	Declare deed tax and business tax
Time	1 day
Cost	No charge
Procedure 4.	Pay taxes
Time	1 day
Cost	Deed tax: 4% of trading price; business
	tax and surcharges: 5.5% of appreciation
	on property value
Procedure 5.	Submit application documents for
T	registration of building title transfer
Time	14 days
Cost	No charge
Procedure 6.	Obtain fee orders and pay required fees
Time	1 day
Cost	Transaction processing fee: 2% of trading
	price; transaction registration fee:
	RMB500 for buildings of 500-1000m <sup>2</sup> ;
	maintenance fund: 1% of original trading
Procedure 7.	price
	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 8.	Apply for registration of land title trans-
Time	fer 23 days
	23 days
Cost	No charge

Procedure 9.\* Pay registration fees

Time 1 day

Cost Land registration fee: RMB38; certification

copy fee: RMB20; ownership investigation fee: RMB6.5; cadastre mapping fee:

RMB1/m<sup>2</sup>

Procedure 10. Obtain new land title certificate

Time 1 day

Cost No charge

## Nanjing (Jiangsu)

Property value: RMB1,225,750

Procedure 1. Submit application of registration of

building title transfer for preliminary

examination

Time 14 days

Cost Processing fee for property transaction:

RMB10/m<sup>2</sup>; registration fee: RMB200 for buildings of less than 100m<sup>2</sup>; RMB400 for buildings of 100-500m<sup>2</sup>; RMB600 for buildings of 500-1000m<sup>2</sup>; copy of title

certificate: RMB10

Procedure 2.\* Apply for mapping

Time 1 day
Cost RMB20
Procedure 3. Pay taxes
Time 1 day

Cost Deed tax: 4% of trading price; business tax

and surcharges: 5.5% of the appreciation on

property value

Procedure 4. Obtain new building title certificate

Time 1 day

Cost No charge

Procedure 5. Apply for registration of land title

transfer

Time 14 days Cost RMB20

Procedure 6.\* Land cadastre survey

Time 6 days, Occurs simultaneously with

above procedures

Cost No charge

Procedure 7. Obtain new land title certificate

Time 1 day
Cost No charge

# Nanning (Guangxi)

Property value: RMB438,100

Procedure 1. Retrieve building records

Time 1 day
Cost RMB50

Procedure 2. Mapping and plan drawing

Time 1 day

Cost Mapping fee: RMB2.04 /m²; blueprint fee:

RMB10; plan making fee: RMB35

Procedure 3. Building appraisal

Time 5 days

Cost Appraisal fee: 0.5% of appraisal price

Procedure 4. Submit application documents for

registration of building title transfer

Time 1 day

Cost No charge

Procedure 5. Declare taxes

Time 1 day

Time 1 day

Cost No charge

Procedure 6. Pay deed tax

Time 1 day

Cost Deed tax: 3% of trading price

Procedure 7. Submit application documents for

registration of building title transfer

Time 26 days
Cost No charge

Procedure 8. Pay required fees

Time 1 ďay

Cost Transaction processing fee: RMB10 /m²;

certificate copy fee: RMB10; registration fee: RMB80; stamp duty: 0.1% of trading

price plus RMB5

Procedure 9. Obtain new building title certificate

Time 1 day
Cost No charge

Procedure 10. Apply for registration of land title

transfer

Time 26 days
Cost No charge

Procedure 11. Pay required fee

Time 1 day

Cost Processing fee: 0.6% of trading price;

certificate fee: RMB80; declaration fee: RMB1; ownership investigation and cadastre

mapping: RMB1/m<sup>2</sup>

Procedure 12. Obtain new land title certificate Time 1 day Cost No charge

## Shanghai

Property value: RMB2,618,900

Procedure 1. Submit application documents for registration of building title transfer Time 26 days Cost No charge Procedure 2. Pay required taxes Time 1 day Cost Stamp duty: 0.1% of trading price; deed tax: 3% of trading price; transaction processing fee: 0.5% of trading price Procedure 3. Pay registration fees Time 1 day Cost RMB300 Procedure 4. Obtain new building and land title certificates Time 1 day Cost No charge

## Shenyang (Liaoning)

Property value: RMB948,250

Procedure 1. Retrieve building record 4 days Time Cost RMB300 Procedure 2.\* Obtain payment order for building appraisal fee Time 1 day Cost No charge Procedure 3.\* Pay required fees Time 1 day Cost RMB300 Procedure 4.\* Obtain building safety appraisal report Time 1 day Cost No charge Procedure 5. Sign the real property trading contract before the official witness and complete the transaction Time 1 day Cost No charge

Procedure 6. Pay business tax Time 1 day Cost Business tax and surcharges: 5.5% of appreciation on property value Procedure 7. Pay deed tax and obtain the deed Time 1 day Cost 3% of trading price Procedure 8. Submit application documents for registration of building title transfer Time 23 days Cost No charge Procedure 9. Obtain new building title certificate Time 1 day Cost RMB10 Procedure 10. Apply for registration of land title transfer Time 19 days Cost No charge Procedure 11.\* Land cadastre survey Time Occurs simultaneously with above procedures Cost Mapping fee: RMB0.61/m<sup>2</sup> Procedure 12. Obtain new land title certificate Time 1 day

Certificate copy fee: RMB30

# Shijiazhuang (Hebei)

Cost

Cost

Property value: RMB740,700

Procedure 1. Apply for mapping of building Time 1 day Mapping fee: RMB0.61/m<sup>2</sup>; cadastre plan Cost fee: RMB100 Procedure 2. Submit application of building title transfer for preliminary examination Time 1 day Cost No charge Procedure 3. Pay taxes Time 1 day Cost Deed tax: 4% of trading price Procedure 4. Submit application documents for registration of building title transfer Time 20 days Cost No charge Procedure 5. Obtain fee payment orders Time 1 day

No charge

Procedure 6.	Pay required fees	Proce
Time	1 day	Time
Cost	Business tax and surcharges: 5.5% of appreciation on property value; stamp duty: 0.1% of trading price; transaction processing fee:1% of trading price; archive review fee: RMB300; certificate copy fee: RMB80	Cost Proce Time Cost
Procedure 7.	Obtain new building title certificate	Proce
Time	1 day	Time Cost
Cost	No charge	Proce
Procedure 8.	Apply for registration of land title transfer	Time
Time	30 days	Cost
Cost	Land ownership investigation and cadastre mapping: RMB200; certificate copy fee: RMB10	
Procedure 9.	Conduct land cadastre survey	Proce
Time	Occurs simultaneously with above procedures	Time
Cost	No additional charge	Cost
Procedure 10.	Obtain new land title certificate	Proce
Time	1 day	Time
Cost	No charge	Cost

# Taiyuan (Shanxi)

Property value: RMB616,000

Procedure 1.	Retrieve building record and obtain
	mapping
Time	3 days
Cost	Mapping fee: RMB1/m²
Procedure 2.	Submit application documents for
	registration of building title transfer
Time	15 days
Cost	No charge
Procedure 3.	Declare deed taxes and stamp duty, and
	obtain tax payment orders
Time	1 day
Cost	No charge
Procedure 4.	Pay taxes
Time	1 day
Cost	Maintenance fund: 2% of trading price;
	stamp duty: 0.1% of trading price plus
	RMB5; deed tax: 4% of trading price;
	business tax and surcharges: 5.5% of
	appreciation on property value
	· • • •

Procedure 5.	Submit tax payment receipts
Time	1 day
Cost	No charge
Procedure 6.	Pay registration fee
Time	1 day
Cost	Registration fee: RMB200; certificate copy fee: RMB20; transaction processing fee: RMB8/m²
Procedure 7.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 8.	Apply for registration of land title trans-
	fer
Time	fer 38 days
Time Cost	
	38 days  Ownership investigation and cadastre mapping fee: RMB100 for land area of 1000m <sup>2</sup> and less; land certificate copy fee:
Cost	38 days Ownership investigation and cadastre mapping fee: RMB100 for land area of 1000m² and less; land certificate copy fee: RMB10
Cost  Procedure 9.*	38 days Ownership investigation and cadastre mapping fee: RMB100 for land area of 1000m² and less; land certificate copy fee: RMB10 Conduct land cadastre survey Occurs simultaneously with above
Procedure 9.* Time Cost	38 days Ownership investigation and cadastre mapping fee: RMB100 for land area of 1000m² and less; land certificate copy fee: RMB10 Conduct land cadastre survey Occurs simultaneously with above procedures

# Tianjin

Property value: RMB1,772,850

RMB5

No charge

Property value	e: KMB1,//2,830
Procedure 1.	Declare and pay taxes
Time	1 day
Cost	Deed tax: 3% of trading price; business tax and surcharges: 5.5% of appreciation on property value
Procedure 2.	Obtain building plan
Time	1 day
Cost	No charge
Procedure 3.	Submit application documents for registration of building title transfer
Time	38 days
Cost	No charge
Procedure 4.	Pay registration fees and stamp duty
Time	1 day
Cost	Registration fee: 0.4% of trading price; transaction processing fee: RMB18 /m²; mapping fee: RMB20; stamp duty: 0.1% of trading price; certification copy fee:

Procedure 5.	Obtain new building and land title certificates
Time	1 day
Cost	No charge

# Urumqi (Xinjiang)

Property value: RMB651,500

Procedure 1.	Apply for making building plan
Time	1 day
Cost	RMB50
Procedure 2.	Retrieve building record
Time	1 day
Cost	RMB50
Procedure 3.	Complete application form and obtain the plan
Time	1 day
Cost	No charge
Procedure 4.	Declare taxes payable and obtain tax payment notices
Time	1 day
Cost	No charge
Procedure 5.	Pay taxes
Time	1 day
Cost	Deed tax: 3% of trading price
Procedure 6.	Submit application documents for
	registration of building title transfer
Time	14 days
Cost	No charge
Procedure 7.	Pay required fees
Time	1 day
Cost	Registration fee: RMB200; transaction processing fee: RMB8/m <sup>2</sup>
Procedure 8.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 9.	Apply for registration of land title trans-
	fer
Time	23 days
Cost	No charge
	Pay land title registration fees
Time	Occurs simultaneously with above procedures
Cost	Certificate fee: RMB30; registration fee: RMB150, RMB60 for every additional 500m <sup>2</sup> above 1000m <sup>2</sup>

Procedure 11.	Obtain new land title certificate
Time	1 day
Cost	No charge

# Wuhan (Hubei)

Property value: RMB498,650

Procedure 1.	Obtain building appraisal
Time	2 days
Cost	0.5% of trading price
Procedure 2.	Submit application of building title
	transfer for preliminary examination
Time	3 days
Cost	No charge
Procedure 3.	Pay taxes and required fees
Time	1 day
Cost	Deed tax: 4% of trading price; stamp duty: 0.1% of trading price plus RMB5; title registration fee: RMB240, transaction processing fee: 1.8% of trading price
Procedure 4.	Obtain invoices
Time	1 day
Cost	No charge
Procedure 5.	File application documents for registration of building title transfer
Time	15 days
Cost	No charge
Procedure 6.	Obtain new building title certificate
Time	1 day
Cost	RMB5
Procedure 7.	Apply for registration of land title transfer
Time	35 days
Cost	No charge
Procedure 8.	Pay registration fees
Time	1 day
Cost	Land registration fee: RMB100 for building of 1000m <sup>2</sup> and less: RMB40 for every additional 500m <sup>2</sup> above 1000m <sup>2</sup> ; land use certificate fee: RMB20
Procedure 9.	Obtain new land title certificate
Time	1 day
Cost	No charge

# Xi'an (Shaanxi)

Property value: RMB492,200

Procedure 1.	Retrieve building archive
Tîme	1 day
Cost	No charge
Procedure 2.	Submit application documents for
	registration of building title transfer
Time	20 days
Cost	No charge
Procedure 3.*	Pay registration fees
Time	1 day
Cost	Registration processing fee: RMB10/ m²
Procedure 4.	Pay taxes and registration fee
Time	1 day
Cost	Deed tax: 3% of trading price; registration
	fee: RMB100 for buildings of less
	than 100m <sup>2</sup> :, RMB160 for buildings of
	100-500m <sup>2</sup> ;, RMB200 for buildings of
	500-1000m <sup>2</sup>
Procedure 5.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 6.	Apply for registration of land title
Time a	transfer
Time Cost	25 days
Procedure 7.	No charge
	Pay land title registration fees
	4 -1
Time	1 day
Cost	Land ownership investigation and
	Land ownership investigation and cadastre mapping fee: RMB100 for
	Land ownership investigation and cadastre mapping fee: RMB100 for buildings of less than 1,000m <sup>2</sup> ; land
	Land ownership investigation and cadastre mapping fee: RMB100 for buildings of less than 1,000m <sup>2</sup> ; land registration and certificate fee: RMB5-20
Cost	Land ownership investigation and cadastre mapping fee: RMB100 for buildings of less than 1,000m <sup>2</sup> ; land registration and certificate fee: RMB5-20 Obtain new land title certificate
Cost Procedure 8.	Land ownership investigation and cadastre mapping fee: RMB100 for buildings of less than 1,000m <sup>2</sup> ; land registration and certificate fee: RMB5-20

# Xining (Qinghai)

Property value: RMB502,150

Procedure 1.	Submit building title registration applica-
	tion for preliminary examination
Time	14 days
Cost	No charge

Procedure 2.*	Obtain cadastre map and building plan
Time	Occurs simultaneously with above
	procedures
Cost	RMB0.8/m²
Procedure 3.	Pay taxes
Tìme	1 day
Cost	Deed tax: 3% of trading price
Procedure 4.	Pay registration fees
Time	1 day
Cost	Registration fee: RMB2/m²; processing
	fee: RMB9/m²; certificate copy fee:
	RMB20
Procedure 5.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 6.	Apply for registration of land title transfer
Time	50 days
Cost	No charge
Procedure 7.	Pay land title registration fees
Time	1 day
Cost	Certificate fee: RMB120, registration fee:
	RMB100 for buildings of 1000m <sup>2</sup> or less
Procedure 8.	Obtain new land title certificate
Time	1 day
Cost	No charge

# Yinchuan (Ningxia)

Property value: RMB446,650

Procedure 1.	Retrieve building archive
Time	2 days
Cost	RMB50
Procedure 2.	Submit application for preliminary examina-
	tion, obtain tax payment orders
Time	7 days
Cost	No charge
Procedure 3.	Obtain fee payment notices
Time	1 day
Cost	No charge
Procedure 4.	Pay required fees and taxes for property
	transfer
Time	1 ɗay
Cost	Deed tax: 3% of trading price; building transaction processing fee: RMB6/m²;

150-1000m<sup>2</sup>

registration fee: RMB100 for buildings of less than 150m², RMB200 for buildings of

Procedure 5.	Submit payment receipts
Time	1 day
Cost	No charge
Procedure 6.	Submit application documents for registration of building title transfer
Time	10 days
Cost	No charge
Procedure 7.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 8.	Apply for registration of land title transfer
Time	34 days
Cost	No charge
Procedure 9.	Pay land title registration fees
Tíme	1 day
Cost	Registration fee: RMB100, archive fee:
	RMB37, certificate copy fee: RMB20
Procedure 10.	•
Procedure 10.	RMB37, certificate copy fee: RMB20

# Zhengzhou (Henan)

Property value: RMB561,800

Procedure 1.	Apply for building survey and mapping
Time	15 days
Cost	Mapping fee: RMB0.8/m²; data fee: RMB20 if the plan is made without onsite mapping
Procedure 2.	Obtain and complete trading price appli- cation form and real property transaction contract, and receive government bench- mark price
Time	1 day
Cost	RMB50

Procedure 3.	Obtain tax payment orders
Time	1 day
Cost	No charge
Procedure 4.	Pay taxes
Time	1 day
Cost	Deed tax: 4% of trading price; business tax and surcharges: 5.5% of appreciation on property value
Procedure 5.	Submit application documents for registration of building title transfer
Time	10 days
Cost	No charge
Procedure 6.	Pay transaction fees
Time	1 day
Cost	Transaction processing fee: 0.8% of trading price; title registration fee: RMB600 for buildings of 501-1000m <sup>2</sup>
Procedure 7.	Obtain new building title certificate
Time	1 day
Cost	No charge
Procedure 8.	Apply for registration of land title transfer
Time	18 days
Cost	No charge
Procedure 9.	Land cadastre survey and ownership investigation
Tìme	10 days
Cost	No additional charge
Procedure 10.	Pay land title registration fees
Time	1 day
Cost	Certificate copy fee: RMB20; land registration fee: RMB100 for land area of less than 1000m <sup>2</sup>
Procedure 11.	Obtain new land title certificate
Time	1 day
_	

No additional charge

Cost

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